#### **AGENDA**

#### UNIVERSITY OF SOUTHERN INDIANA BOARD OF TRUSTEES

#### November 5, 2009

#### **SECTION I - GENERAL AND ACADEMIC MATTERS**

- A. APPROVAL OF MINUTES OF SEPTEMBER 3, 2009, MEETING
- B. ESTABLISHMENT OF NEXT MEETING DATE, TIME, LOCATION
- C. REVIEW OF THE ACADEMIC DEVELOPMENT PLAN
- D. APPROVAL OF NEW DEGREE PROGRAM: BACHELOR OF SCIENCE IN SPORT MANAGEMENT
- E. PRESIDENT'S REPORT
- F. APPROVAL OF CANDIDATES FOR DEGREES
- G. REPORT ON USI FACULTY RECRUITMENT AND RETENTION

#### **SECTION II - FINANCIAL MATTERS**

- A. REVIEW OF AUDITED FINANCIAL STATEMENTS
- **B. ANNUAL REPORT OF STUDENT FINANCIAL ASSISTANCE**
- C. APPROVAL OF ANTHEM BLUE CROSS/BLUE SHIELD GROUP HEALTH INSURANCE AND HEALTH RESOURCES, INC. DENTAL INSURANCE PREMIUM RATES
- D. APPROVAL OF ANTHEM WELLNESS INITIATIVE PREMIUM RATES
- E. APPROVAL OF WELBORN HMO GROUP HEALTH INSURANCE AND HEALTH RESOURCES, INC. DENTAL INSURANCE PREMIUM RATES
- F. APPROVAL TO RENEW VOLUNTARY VISION PLAN
- G. APPROVAL OF SECTION 125 FLEXIBLE BENEFIT PLAN ADMINISTRATIVE FEE
- H. APPROVAL OF AUTHORIZING RESOLUTION FOR THE TEACHING THEATRE PROJECT
- I. REPORT OF CHANGE ORDERS ISSUED BY THE VICE PRESIDENT FOR BUSINESS AFFAIRS
- J. UPDATE ON CURRENT CONSTRUCTION PROJECTS

#### **SECTION III – PERSONNEL MATTERS**

A. APPROVAL OF PERSONNEL ACTIONS

## AGENDA SUPPLEMENTAL INFORMATION

#### UNIVERSITY OF SOUTHERN INDIANA BOARD OF TRUSTEES

November 5, 2009

#### **SECTION I - GENERAL AND ACADEMIC MATTERS**

- A. APPROVAL OF MINUTES OF SEPTEMBER 3, 2009, MEETING
- B. ESTABLISHMENT OF NEXT MEETING DATE, TIME, LOCATION
- C. REVIEW OF THE ACADEMIC DEVELOPMENT PLAN (Exhibit I-A)
- D. APPROVAL OF NEW DEGREE PROGRAM: BACHELOR OF SCIENCE IN SPORT MANAGEMENT

Approval of a new degree program, Bachelor of Science in Sport Management (Exhibit I-B), is recommended.

The Bower-Suhrheinrich College of Education and Human Services proposes to offer a bachelor's degree program in Sport Management (Exhibit I-B). The implementation date is fall 2010.

The purposes of the proposed Bachelor of Science in Sport Management are to meet regional and state needs by providing students the knowledge and skills to succeed in a variety of positions within sport management and to prepare students to succeed in a graduate program within the areas of sport management.

The proposed program is comprised of 124 semester hours in three content areas: 43 hours of sport management courses; 50 hours of University Core Curriculum courses; and 31 hours of general University electives. The accreditation principles set forth by the Commission on Sport Management Accreditation (COSMA) will be met through the curriculum.

It is recommended by the dean of the Bower-Suhrheinrich College of Education and Human Services and has been approved by the University Curriculum Committee, the Academic Planning Council, the Faculty Senate, and the president.

#### E. PRESIDENT'S REPORT

#### F. APPROVAL OF CANDIDATES FOR DEGREES

The candidates for master, baccalaureate, and associate degrees to be conferred December 12, 2009, are listed in Exhibit I-C.

Approval to award the degrees presented in Exhibit I-C, subject to the completion of all requirements, is recommended.

#### G. REPORT ON USI FACULTY RECRUITMENT AND RETENTION

#### **SECTION II - FINANCIAL MATTERS**

#### A. REVIEW OF AUDITED FINANCIAL STATEMENTS

A report will be presented on the audited financial statements for the fiscal year ending June 30, 2009 (Exhibit II-A).

#### B. ANNUAL REPORT OF STUDENT FINANCIAL ASSISTANCE

A report will be presented on student financial assistance administered by the University during the 2009-2010 academic year (Exhibit II-B).

## C. APPROVAL OF ANTHEM BLUE CROSS/BLUE SHIELD GROUP HEALTH INSURANCE AND HEALTH RESOURCES, INC. DENTAL INSURANCE PREMIUM RATES

The University of Southern Indiana currently offers two health insurance programs through Anthem Blue Cross/Blue Shield:

- Blue Access 300 Plan (Preferred Provider Organization PPO); and
- Blue Access 500 Plan (Preferred Provider Organization PPO).

A comprehensive review of claims from both Anthem health plans indicates medical and drug claims totaled 78.16 percent of paid premiums under the Cost Plus funding arrangement from August 2008 through July 2009. No claims exceeded the specific stop loss during the experience period. Anthem projects an increase of approximately 13.5 percent in claims in 2010 based on trend factors of 13 percent for medical and 15.5 percent for prescription drugs as well as changes in various demographic factors.

In 2009, the University continued the use of the Cost Plus financial arrangement implemented in 2005. Under this arrangement, Anthem pays claims for the University. The University is billed for actual claims paid for covered persons and administrative services which include utilization management and PPO access fees, and Stop Loss coverage. Under this arrangement, the University determines the level of reserves to be held and holds the reserves. The University recommends continuation of the Cost Plus financial arrangement in 2010.

The University used the consulting services of Mercer Health & Benefits for the 2010 renewal. Based on a review of the University's current Stop Loss coverage, two changes are recommended in 2010 to the Stop Loss coverage:

- Specific Stop Loss Coverage Continue to provide coverage at \$200,000 level; add aggregating specific coverage with \$75,000 corridor. This coverage will enable the University to take advantage of lower stop loss premiums while assuming no greater exposure than with the previous arrangement.
- Aggregate Stop Loss Coverage Eliminate premium payment for aggregate stop loss coverage due to historical claims experience and current University reserves for medical premiums.

The University will continue to provide prescription drug coverage to retirees according to the guidelines set forth by the Medicare Prescription Drug Improvement and Modernization Act of 2003 (Medicare Part D). The Blue Access 300 Plan provides creditable prescription drug coverage based on an actuarial attestation of the plan. The University receives a federal subsidy for providing the prescription drug coverage for retirees.

The following items include 2010 plan renewal information for the Anthem Blue Cross/Blue Shield Group Health Insurance and Health Resources, Inc. Dental Plans.

#### BLUE ACCESS 300 PLAN - (PREFERRED PROVIDER ORGANIZATION: PPO)

The Blue Access 300 Plan is designed with elements of a managed care plan as an incentive to reduce medical costs. No plan design changes are recommended for 2010. The monthly premium rates for the Blue Access 300 Plan are recommended for a 12-month period beginning January 1, 2010.

The proposed medical premium rates for the Blue Access 300 Plan for 2010 reflect a 3.1 percent increase for each membership tier for active employees. The proposed medical premium rates for the Blue Access 300 Plan for 2010 reflect a 3.6 percent increase for retiree (over 65) memberships.

Anthem Blue Cross/Blue Shield – Blue Access 300 Plan and Health Resources, Inc. provide the primary health/dental insurance for 346 active employees and 180 retirees. The University contribution for medical and dental coverage and for funding the liability for post-retirement benefits for active employees is 75 percent of the total premium.

#### BLUE ACCESS 500 PLAN - (PREFERRED PROVIDER ORGANIZATION: PPO)

The Blue Access 500 Plan provides employees with a second PPO option in their selection of medical insurance plans. The Blue Access 500 Plan is designed with elements of a managed care plan as an incentive to reduce medical costs. No plan design changes are recommended to this plan for 2010. The monthly premium rates for the Blue Access 500 Plan are recommended for a 12-month period beginning January 1, 2010.

The proposed medical premium rates for the Blue Access 500 Plan for 2010 reflect a 2.5 percent increase for each membership tier for active employees. The proposed medical premium rates for the Blue Access 500 Plan for 2010 reflect a 2.8 percent increase for retiree (over 65) memberships.

Anthem Blue Cross/Blue Shield – Blue Access 500 Plan and Health Resources, Inc. provide the primary health/dental insurance for 326 active employees and three retirees. The University contribution to the Blue Access 500 Plan for medical coverage for active employees is equal to the amount contributed to the Blue Access 300 Plan. The University contributes 75 percent of the premium for dental coverage and for funding the liability for post-retirement benefits for active employees.

#### BLUE ACCESS 1000 PLAN - (PREFERRED PROVIDER ORGANIZATION: PPO)

The University recommends adding the Blue Access 1000 Plan effective January 1, 1010. This plan is designed with additional elements of a managed care plan as an incentive to reduce medical costs and is a move toward a consumer-driven approach to health care coverage. The Blue Access 1000 Plan includes the following design features:

- 100 % preventative care
- Deductible \$1,000 per individual and \$2,000 per family in-network: \$2,000 per individual and \$4,000 per family out-of-network
- Out-of-Pocket Maximum \$5,000 per individual and \$10,000 per family; \$10,000 per individual and \$20,000 per family out-of-network
- Co-insurance 80%/20% co-insurance in-network; 60%/40% co-insurance non-network
- Prescription Drug Co-payments \$15/\$40/\$60

The University contribution to the Blue Access 1000 Plan for medical coverage for active employees is equal to the amount contributed to the Blue Access 300 Plan. The University contributes 75 percent of the premium for dental coverage and for funding the liability for post-retirement benefits for active employees.

The monthly premium rates for the Blue Access 1000 Plan and Health Resources, Inc. are recommended for a 12-month period beginning January 1, 2010.

#### **HEALTH RESOURCES, INC. (HRI)**

The 12-month renewal rates effective January 1, 2010, for Health Resources, Inc. dental insurance reflect a 3 percent rate increase for each membership tier. A comprehensive review of claims paid by Health Resources, Inc. indicates dental claims totaled 90 percent of paid premiums for the time period of July 2008 through June 2009. The renewal rates effective January 1, 2010, are determined by claims experience by membership group for USI employees and dependents.

<u>Approval</u> to renew the master policies effective January 1, 2010, with Anthem Blue Cross/Blue Shield – Blue Access 300 and 500 Plans and Health Resources, Inc., with the addition of the Blue Access 1000 Plan and changes to the Stop Loss Coverage with the following rate schedules using the Cost Plus financial arrangement <u>is recommended</u>.

## 2010 MONTHLY PREMIUM RATES ANTHEM BLUE CROSS/BLUE SHIELD – BLUE ACCESS 300 PLAN

|                             | BC/BS<br>MEDICAL<br>PREMIUM   | HRI<br>DENTAL<br><u>PREMIUM</u> | POST-<br>RETIREMENT<br>CONTRIBUTION | 2010<br>TOTAL<br>MONTHLY<br><u>PREMIUM</u> | 2009<br>TOTAL<br>MONTHLY<br><u>PREMIUM</u> |
|-----------------------------|-------------------------------|---------------------------------|-------------------------------------|--|--|
| Single                      | \$511.84                      | \$24.24                         | \$8.50                              | \$544.58                                   | \$528.71                                   |
| Employee +<br>Child(ren)    | \$846.42                      | \$59.14                         | \$22.00                             | \$927.56                                   | \$900.80                                   |
| Employee +<br>Spouse        | \$1,122.24                    | \$50.14                         | \$22.00                             | \$1,194.38                                 | \$1,159.65                                 |
| Family                      | \$1,396.72                    | \$86.50                         | \$22.00                             | \$1,505.22                                 | \$1,461.33                                 |
| Over 65/Retired *Rate to be | \$378.74*<br>adjusted for Med | \$24.24<br>licare Part D Su     | \$8.50<br>bsidy                     | \$411.48                                   | \$397.66*                                  |

#### ANTHEM BLUE CROSS/BLUE SHIELD - BLUE ACCESS 500 PLAN

|                          | BC/BS<br>MEDICAL<br>PREMIUM | HRI<br>DENTAL<br><u>PREMIUM</u> | POST-<br>RETIREMENT<br>CONTRIBUTION | 2010<br>TOTAL<br>MONTHLY<br><u>PREMIUM</u> | 2009<br>TOTAL<br>MONTHLY<br><u>PREMIUM</u> |
|--------------------------|-----------------------------|---------------------------------|-------------------------------------|--|--|
| Single                   | \$451.02                    | \$24.24                         | \$8.50                              | \$483.76                                   | \$476.40                                   |
| Employee +<br>Child(ren) | \$745.72                    | \$59.14                         | \$22.00                             | \$826.86                                   | \$814.30                                   |
| Employee +<br>Spouse     | \$988.88                    | \$50.14                         | \$22.00                             | \$1,061.02                                 | \$1,044.95                                 |
| Family                   | \$1,230.86                  | \$86.50                         | \$22.00                             | \$1,339.36                                 | \$1,318.58                                 |
| Over 65<br>(Retired)     | \$333.74                    | \$24.24                         | \$8.50                              | \$366.48                                   | \$360.04                                   |

#### ANTHEM BLUE CROSS/BLUE SHIELD - BLUE ACCESS 1000 PLAN

|                          | BC/BS<br>MEDICAL<br>PREMIUM | HRI<br>DENTAL<br><u>PREMIUM</u> | POST-<br>RETIREMENT<br>CONTRIBUTION | 2010<br>TOTAL<br>MONTHLY<br><u>PREMIUM</u> | 2009<br>TOTAL<br>MONTHLY<br><u>PREMIUM</u> |
|--------------------------|-----------------------------|---------------------------------|-------------------------------------|--|--|
| Single                   | \$425.88                    | \$24.24                         | \$8.50                              | \$458.62                                   | n/a  |
| Employee +<br>Child(ren) | \$704.22                    | \$59.14                         | \$22.00                             | \$785.36                                   | n/a  |
| Employee +<br>Spouse     | \$933.70                    | \$50.14                         | \$22.00                             | \$1,005.84                                 | n/a  |
| Family                   | \$1,162.10                  | \$86.50                         | \$22.00                             | \$1,270.60                                 | n/a  |

#### D. APPROVAL OF ANTHEM WELLNESS INITIATIVE PREMIUM RATES

In 2009, the University added several wellness initiatives to the Anthem Blue Access Plans as an additional step toward controlling claims expense. The wellness initiatives include:

- Future Moms: support from trained obstetrical nurses to provide maternity management to help expectant parents have a healthy pregnancy and delivery:
- ConditionCare: assistance from registered nurses for members to better manage and improve chronic health conditions;
- 24/7 NurseLine: access to a 24/7 NurseLine in which experienced registered nurses provide information concerning general health questions and guidance with critical health issues; and
- MyHealthAdvantage: utilization of integrated systems and data analytics to enhance early detection of potential health issues for participants.

These programs are specifically designed to help improve the health of participants and to better control health care costs. Effective January 1, 2010, the per-participant cost for Future Moms, ConditionCare, and 24/7 NurseLine will increase from \$2.64 to \$3.14 per month. The per-participant cost for MyHealthAdvantage remains unchanged at \$1.63 per month. It is recommended that the wellness initiatives include coverage for active members and retirees under age 65 and that the University pay the total monthly cost. These programs are recommended based on return-on-investment experienced over a three-year period by users of the programs.

<u>Approval</u> to renew the contract with Anthem to provide the wellness initiatives -- Future Moms, ConditionCare, 24/7 NurseLine, and MyHealthAdvantage -- at the quoted per-participant rates for a 12-month period beginning January 1, 2010, <u>is recommended</u>.

## E. APPROVAL OF WELBORN HMO GROUP HEALTH INSURANCE AND HEALTH RESOURCES, INC. DENTAL INSURANCE PREMIUM RATES

The University of Southern Indiana has offered Welborn HMO/Health Resources, Inc. as an alternative health/dental benefit program since October 1988. In 2007, Welborn added a national network, Multiplan/PHCS, to provide in-network benefits to employees who live outside the local area. The enhanced network is an added benefit for active employees, dependents, and retirees who live outside the local service area.

A comprehensive review of USI claims for the Welborn HMO indicates medical and prescription drug claims totaled 82.6 percent of paid premiums for the time period of July 2008 through June 2009.

No plan design changes are recommended for 2010. The proposed medical premium rates for the Welborn HMO for 2010 reflect a 7 percent rate increase for active employee memberships.

The 12-month renewal rates effective January 1, 2010, for Health Resources, Inc. dental insurance reflect a 3 percent rate increase for each membership tier. A comprehensive review of claims paid by Health Resources, Inc. indicates dental claims totaled 90 percent of paid premiums for the time period of July 2008 through June 2009. The renewal rates effective January 1, 2010, are determined by claims experience by membership group for USI employees and dependents.

Welborn HMO and Health Resources, Inc. provide the primary health/dental insurance coverage for 115 active employees and 15 retirees. The University contribution for medical and dental coverage and for funding the liability for post-retirement benefits for active employees is 75 percent of the total premium.

<u>Approval</u> to renew the master policies with Welborn HMO and Health Resources, Inc. with the following rate schedule <u>is recommended</u>.

## 2010 MONTHLY PREMIUM RATES WELBORN HMO

|                          | WELBORN<br>MEDICAL<br>PREMIUM | HRI<br>DENTAL<br><u>PREMIUM</u> | POST-<br>RETIREMENT<br>CONTRIBUTION | 2010<br>TOTAL<br>MONTHLY<br><u>PREMIUM</u> | 2009<br>TOTAL<br>MONTHLY<br><u>PREMIUM</u> |
|--------------------------|-------------------------------|---------------------------------|-------------------------------------|--|--|
| Single                   | \$401.28                      | \$24.24                         | \$8.50                              | \$434.02                                   | \$407.05                                   |
| Employee +<br>Child(ren) | \$774.80                      | \$59.14                         | \$22.00                             | \$855.94                                   | \$803.60                                   |
| Employee +<br>Spouse     | \$860.48                      | \$50.14                         | \$22.00                             | \$932.62                                   | \$874.87                                   |
| Family                   | \$1,207.04                    | \$86.50                         | \$22.00                             | \$1,315.60                                 | \$1,234.12                                 |
| Over 65 *<br>(Retired)   | \$409.31                      | \$24.24                         | \$8.50                              | \$442.05                                   | \$414.56                                   |

<sup>\*</sup>Estimated 2010 retiree rates for grandfathered participants only

#### F. APPROVAL TO RENEW VOLUNTARY VISION PLAN

The University offers voluntary vision coverage through UnitedHealthcare Vision to eligible employees. Premiums for this voluntary benefit are paid in full by employees. Currently, 330 eligible employees participate in the vision plan. Renewal rates from UnitedHealthcare Vision effective January 1, 2010, will increase approximately 8 percent for a 24-month guarantee period.

<u>Approval</u> to renew the contract with UnitedHealthcare Vision beginning January 1, 2010, for continuation of the voluntary vision benefit <u>is recommended</u>.

#### G. APPROVAL OF SECTION 125 FLEXIBLE BENEFIT PLAN ADMINISTRATIVE FEE

The Section 125 Flexible Benefit Plan, which was implemented in 1990 and expanded in 1992, allows enrolled employees to pay medical insurance premiums, dependent care expenses, and uninsured medical expenses with pre-tax dollars. Participation in the program has been steady since its introduction. Approximately 36 percent of eligible employees participate in the uninsured medical expense and dependent care reimbursement plans, and 99.4 percent of employees with medical insurance are enrolled in the premium-only portion of the plan. In calendar year 2005, the University contracted with The Nyhart Company to administer the Section 125 Flexible Benefit Plan.

During the 2008 plan year, University savings were \$176,569 due to reduced FICA tax (Social Security and Health Insurance).

The current administrative fee for the Section 125 Flexible Benefit Plan is \$5.25 per-participant per month. Renewal rates from The Nyhart Company reflect no rate increase for a 12-month guarantee period effective January 1, 2010.

<u>Approval</u> to renew the contract with The Nyhart Company beginning January 1, 2010, to administer the Section 125 Flexible Benefit Plan with the quoted per-participant rate is recommended.

#### H. APPROVAL OF AUTHORIZING RESOLUTION FOR THE TEACHING THEATRE PROJECT

Approval of the following resolution is recommended.

- WHEREAS, the University of Southern Indiana Board of Trustees wishes to proceed with the planning and construction of the Teaching Theatre Project as submitted in the 2009-2011 Capital Improvement Budget Request, with construction funding authorized by the 2009 Indiana General Assembly; and
- WHEREAS, the project, which is eligible for fee replacement, received bonding authorization in the amount of \$15 million from the General Assembly; and
- WHEREAS, the total project budget for the Teaching Theatre has been set at \$16.5 million;
- WHEREAS, the University requests fee replacement bonding authorization of \$13 million, with the balance of the project to be funded by \$1.5 million from University resources and \$2 million from private donations; and
- WHEREAS, approvals may be required between the regular meetings of the Board of Trustees;
- NOW, THEREFORE, BE IT RESOLVED that the Board of Trustees authorizes the Finance/Audit Committee to approve design plans, cost estimates, and construction schedules; to review construction bids; to award contracts or reject any or all construction bids for the project; and to report the progress of the project to the Board of Trustees;
- FURTHER RESOLVED that the Treasurer is authorized to issue a Request for Proposal to solicit investment banking firms interested in providing service to the University in financing the Teaching Theatre Project;
- FURTHER RESOLVED that the Finance/Audit Committee is authorized to evaluate the results of investment banking proposals; accept a proposal or reject all proposals; approve all financing plans on behalf of the Board of Trustees; and report its actions to the Board;
- FURTHER RESOLVED that the President is authorized to request the Indiana Commission for Higher Education, the Indiana State Budget Committee, and the Governor of the State of Indiana to approve the Teaching Theatre Project.

## I. REPORT OF CHANGE ORDERS ISSUED BY THE VICE PRESIDENT FOR BUSINESS AFFAIRS (Exhibit II-C)

#### J. UPDATE ON CURRENT CONSTRUCTION PROJECTS

A report on the status of current construction projects will be presented. Exhibit II-D includes a summary of the cost and funding sources for each project.

#### **SECTION III – PERSONNEL MATTERS**

#### A. APPROVAL OF PERSONNEL ACTIONS

Approval of the following personnel actions is recommended.

#### 1. Retirement

Director of Computer Center and Telecommunications <u>Wayne C. Bohm</u>, in accordance with the revised retirement policy, has requested retirement effective January 1, 2011, including leave with pay for the period of July 1, 2010, through December 31, 2010. Retirement service pay based on 23.5 years of service to the University will be paid as of December 31, 2010.

Education Coordinator <u>Janet S. Kahle</u>, in accordance with the regular retirement policy, has requested retirement effective January 1, 2011.

Assistant Treasurer Michael W. Whipple, in accordance with the early retirement policy, has requested retirement effective June 1, 2011, including leave with pay for the period of December 1, 2010, through May 31, 2011. Retirement service pay based on 35 years of service to the University will be paid as of May 31, 2011.

#### 2. Emeritus Status

It is recommended that the following administrators be retired officially with the effective dates shown and that the appropriate emeritus titles, as indicated, be conferred:

Director Emeritus of Computer Center and Telecommunications Wayne C. Bohm, 23.5 years at USI, effective January 1, 2011

Education Coordinator Emerita <u>Janet S. Kahle</u>, 10 years at USI, effective January 1, 2011

Assistant Treasurer Emeritus Michael W. Whipple, 35 years at USI, effective June 1, 2011

It is recommended that the appropriate emeritus title for the following faculty member be posthumously conferred:

Professor Emeritus of Mathematics Charles J. Bertram

#### 3. Revision to Effective Date of Revised Retirement

The USI Board of Trustees, at its meeting on January 8, 2009, approved revised retirement for Vice Provost for Outreach and Dean of Extended Services M. Edward Jones effective July 1, 2010. Dr. Jones has requested that the effective date be changed to July 1, 2011, including leave with pay for the period January 1, 2011, through June 30, 2011. Retirement service pay based on 36 years and 4 months of service to the University will be paid as of June 30, 2011.

#### 4. Revision to Emeritus Status

It is recommended that Dr. Jones retire officially with the effective date shown and that the appropriate emeritus title, as indicated be conferred:

Vice Provost Emeritus for Outreach and Dean Emeritus of Extended Services <u>M. Edward Jones</u>, 36 years and 4 months at USI, effective July 1, 2011.

#### UNIVERSITY OF SOUTHERN INDIANA New Program Development Plan

## Revised by Academic Planning Council October 26, 2009

Baccalaureate Degree Graduate Degree

#### 2009-2011 Biennium

Anthropology
Arts and Heritage Management

**Biochemistry** 

Business Economics
Business/Engineering
Environmental Science
Health Informatics
International Business
Respiratory Therapy
Sport Management

Communication

MSW in Administration

Special Education/Exceptional Needs

#### 2011-2013 Biennium

**Electrical and Computer Engineering** 

Entrepreneurship Geography

Mechanical Engineering

Environmental Science Food and Nutrition (Dietetics)

History (MA)

Human Performance Imaging Sciences

Medical Records and Health Informatics

Physical Therapy Occupational Therapy

#### 2013-2015 Biennium

Forensic Science Pharmacy

#### **ABSTRACT**

Bachelor of Science in Sport Management, To be Offered on-campus by the University of Southern Indiana, Evansville, Indiana

#### **Objectives:**

The purposes of the proposed Bachelor of Science in Sport Management are to meet regional and state needs by providing students the knowledge and skills to succeed in a variety of positions within sport management and to prepare students to succeed in a graduate program within the areas of sport management.

#### Clientele to be Served:

The proposed sport management program will accommodate at least four distinct student constituents: students entering USI directly following high school seeking to enter the sport management field; practitioners such as coaches and health/fitness managers seeking to advance their skills, knowledge, and careers through professional development initiatives offered by the University; current USI kinesiology majors seeking to expand their specialization with additional coursework in sport management; and students earning a minor in sport management and/or coaching wanting to expand their expertise and knowledge by taking additional courses in the sport management major.

#### **Curriculum:**

The proposed Bachelor of Science in Sport Management will be comprised of 124 semester hours in three content areas: 43 hours of sport management courses; 50 hours of University Core Curriculum courses; and 31 hours of general University elective courses. The program will adhere to the Excellence in Sport Management Education content area guidelines for undergraduate level programs which include: 1) social/psychological; 2) management; 3) ethics in sport management; 4) sport marketing/communication; 5) finance/accounting/economics; 6) legal aspects of sport; and 7) integrative experiences (internship) (COSMA, 2008). The accreditation principles set forth by the Commission on Sport Management Accreditation (COSMA) will be met through the curriculum.

#### **Employment Possibilities:**

Participation in sport and physical activity at all levels -- intercollegiate, interscholastic, recreational sports, and professional sports -- continues to increase. With this increase in participation, career opportunities have never been greater. The sport industry is the fourth largest growth industry in the United States. The sport industry has increased from a \$152 billion to a \$213 billion industry from 1995 to present. This rapid increase in growth has resulted in a need for additional sport management professionals. According to the Bureau of Labor Statistics (United States Department of Labor, 2009), career opportunities related to sports are expected to increase 15 percent faster than the average for all occupations through the year 2016. It is projected that there will be 562,000 sport management related positions available by 2016. The rapid increase continues for many reasons including: growth in the number of sport management programs (20 in 1980 to over 200 today); the growth of the general public participating in organized sport; increased participation in organized sports by girls and women; increased number of baby boomers approaching retirement; and the large number of children of baby boomers participating in high school and college athletics (Hatfield & Hatfield, 2005).

Typical entry-level positions include those in theme parks and recreation centers, fitness clubs, collegiate and professional sport organizations and leagues, sport marketing agencies, sport manufacturers, teams, sports media, corporate sponsors, and consulting firms. Examples of potential sport management positions include but are not limited to the corporate and commercial fitness management positions such as coordinators of personal trainers and/or group exercise instructors; university recreational sports positions such as facility management coordinator and intramural recreational sports coordinator; the United States Olympic Organization such as coordinator of financial operations; sports media such as assistant sports information director; sports entertainment such as sports and entertainment – entry level sales; and coaching positions within the NCAA, MLB, NFL, ESPN; and sport retailing positions such as store managers within Dicks, Nike, Adidas, etc. Graduates with a Bachelor of Science in Sport Management also will be well prepared for graduate study in sport management and related fields.

# CANDIDATES FOR DEGREES UNIVERSITY OF SOUTHERN INDIANA December 12, 2009

## MASTER OF ARTS IN LIBERAL STUDIES

Jennifer A. Greene Samoa C. Hempfling

## MASTER OF BUSINESS ADMINISTRATION

Sarah J. Allen Nabil Elabra Jonathan H. Hatfield Marshay N. Jolly Richard A. Koester Swapnil Lodha Jessica M. Paul Svetlana G. Phipps Melissa D. Popp Brooks R. Ranard Sherry L. Rhodes Laban P. Roth Joshua D. Schuler Andrew T. Skodinski Kendra L. Vanzo Joyce E. Will Jason Williams

## MASTER OF HEALTH ADMINISTRATION

Patrick L. Burdsall Carol S. Cloud Bradley Gant Nicholas A. Harley Paul F. Hawa Jennifer S. Roberts Lori A. Roth Janie C. Swedenburg

## MASTER OF PUBLIC ADMINISTRATION

Lana J. Abel Michelle L. White

## MASTER OF SCIENCE IN EDUCATION

Julie A. Burczyk
Jeffrey A. Dierlam
Julie A. Faucett
James R. Flener
Sara A. Helsley
Thomas Jankowski
Jason R. Johnson
Amanda M. Keener
Valerie C. McClellan

Cady S. Schmitt Brian C. Smith Marissa L. Zimmer

#### **MASTER OF SCIENCE**

IN NURSING
Tonya S. Heim
Lisa J. Hensley
Lori B. Maloy
Vivian L. Marks
Tracy L. Phillips

#### **MASTER OF SOCIAL WORK**

Paul A. Ruell

## COLLEGE OF BUSINESS POST-BACCALAUREATE CERTIFICATE

Katie R. Aurs
Matthew R. Brinkmann
Misty L. Massey
Brant S. Miller
Dumitra Pascu
David M. Smith
Donald O. Stucki
Sumathi Thanikaivelan
Jason A. Todd
Zachariah D. Zirkelbach

## COLLEGE OF BUSINESS BACHELOR OF ARTS

Amy L. Beard
Amanda N. Becker
Nikki L. Bullock
Yesica Cruz
Rebecca E. Dossett
Sean R. Gallagher
Margaret V. Niemeier
Aaron S. Trafton
Chun C. Tsui
Sarah A. Whitehead
Matthew F. Youngs

## COLLEGE OF BUSINESS BACHELOR OF SCIENCE

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#### INDEPENDENT AUDITORS' REPORT

#### TO: THE OFFICIALS OF UNIVERSITY OF SOUTHERN INDIANA, EVANSVILLE, INDIANA

We have audited the accompanying basic financial statements of University of Southern Indiana, a component unit of the State of Indiana, as of and for the years ended June 30, 2009 and 2008. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of the component unit of the University as discussed in Note 17, which represents 100% of the assets and revenues of the discretely presented component unit. The financial statements of this component unit were audited by another auditor whose report thereon has been furnished to us and our opinion, insofar as it relates to this unit, is based upon the report of the other auditor.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, based on our audits and the report of the other auditor, the financial statements referred to above present fairly, in all material respects, the financial position of University of Southern Indiana, as of June 30, 2009 and 2008, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated October 29, 2009, on our consideration of University of Southern Indiana's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. The report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u>, and should be read in conjunction with this report in considering the results of our audit. This report will be issued in the University's Single Audit report prepared in accordance with OMB Circular A-133.

The Management's Discussion and Analysis (MD&A) is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

State Board of accounts

October 29, 2009

#### **University of Southern Indiana** Fiscal Year Ended June 30, 2009

#### Management's Discussion and Analysis

Management's discussion and analysis reviews the financial performance of the University during the fiscal year ended June 30, 2009, and compares that performance with data from prior fiscal periods. It is designed to focus on current activities, resulting changes, and currently known facts. It is intended to answer questions that may result from the review of the information presented in the financial statements and to better explain the financial position of the University. The information presented in the financial statements, the notes to the financial statements, and the discussion and analysis are the responsibility of management.

#### **Using the Annual Report**

This annual report consists of a series of financial statements prepared from an entity-wide focus in accordance with the Governmental Accounting Standards Board Statement No. 35, *Basic Financial Statements--and Management's Discussion and Analysis--for Public Colleges and Universities.* These statements focus on the financial condition, the results of operations, and the cash flows of the University as a whole.

A key question to ask about the University's finances is whether the institution as a whole improved or declined as a result of the financial activities from the fiscal year. The answer is found in the Statement of Net Assets; the Statement of Revenues, Expenses, and Changes in Net Assets; and the Statement of Cash Flows. Discussion and analysis of each of these statements are presented in the following pages.

#### **Statement of Net Assets**

The Statement of Net Assets presents the value of the assets, liabilities, and net assets at the end of the fiscal year. It is prepared under the accrual basis of accounting: revenues and expenses, and their impact on assets and liabilities, are recognized when service is provided or received by the University, regardless of when cash is exchanged. Assets and liabilities are classified as current (accessible or payable in one year or less) or non-current (accessible or payable beyond one year); net assets are invested in capital assets, restricted for specific purposes, or unrestricted.

Net assets are one indicator of current financial health. The increases or decreases in net assets that occur over time indicate improvements or deterioration of the University's financial condition.

| STATEMENT OF NET ASSETS June 30 (in thousands) | 2009      | 2008      | 2007      |
|--|-----------|-----------|-----------|
| Current Assets                                 | \$102,541 | \$69,350  | \$67,249  |
| Non-current Assets:                            |           |           |           |
| Capital assets, net of depreciation            | 153,764   | 133,349   | 131,645   |
| Other non-current                              | 29,599    | 36,338    | 25,135    |
| Total Assets                                   | \$285,904 | \$239,037 | \$224,029 |
| Current Liabilities                            | \$21,262  | \$17,602  | \$17,722  |
| Non-current Liabilities                        | 153,864   | 119,821   | 117,297   |
| Total Liabilities                              | \$175,126 | \$137,423 | \$135,019 |
| Net Assets:                                    |           |           |           |
| Invested in capital assets, net of debt        | \$33,492  | \$15,791  | \$11,407  |
| Restricted - expendable                        | 28        | 850       | 1,768     |
| Unrestricted                                   | 77,258    | 84,973    | 75,835    |
| Total Net Assets                               | \$110,778 | \$101,614 | \$89,010  |

#### **Assets**

Current assets at June 30, 2009, consist predominantly of cash and cash equivalents, short-term investments, receivables net of allowances for bad debt, and deposit with bond trustee. Also included are prepaid expenses and accrued interest. Non-current assets include capital assets net of depreciation and long-term investments. Both current and non-current assets include notes receivables and lesser-valued resources that are grouped together and listed under the term "Other".

Total assets increased \$46.9 million (19.6 percent) in 2009 compared to a \$15.0 million (6.7 percent) increase in 2008 and a \$4.8 million (2.2 percent) increase in 2007. The current year increase is explained by the following fiscal year events:

- Cash and investments decreased \$16.4 million in 2009 compared to a \$17.1 million increase in 2008, and a \$10.1 million increase in 2007 reflecting the University's commitment to improve campus facilities using institutional resources.
- Student receivables comprise 62.9 percent of the total accounts receivable amount and increased \$145,480 in 2009 compared to a \$2.4 million decrease in 2008 and a \$3.1 million increase in 2007.
  - Fiscal year 2007 marked the implementation of a change in summer billing. In contrast to previous years, when each summer session was billed separately over three months, all 2007 summer sessions were billed before the fiscal year end. This caused the large increase in that fiscal year.
  - In fiscal year 2008, the third summer billings were identified and removed from receivables and income, bringing the total student receivables more in line and more comparable to previous years.
  - Fiscal year 2009 student receivables are 4.0 percent higher than those of fiscal year 2008, reflecting a combination of enrollment increases and student fee increases.

- Deposits with Bond Trustee increased by \$43.8 million in 2009. The increase primarily results from the issuance of \$51.2 million in Series J bonds issued in February 2009. Note 6 of the *Notes to Financial Statements* contains more information regarding this debt issue.
- Gross capital assets increased by \$29.5 million in fiscal year 2009. Completion of the McDonald West Recreation Building, the Support Services Building, the McCutchan Art Center, and purchases of rental property, capital equipment, and library materials accounted for \$10.7 million of the increase; work in progress on projects described in Note 14 of the *Notes to Financial Statements* created the remaining increase of \$18.8 million. These increases were offset by an increase in accumulated depreciation of \$9.1 million for a net capital asset increase of \$2.0 million in fiscal year 2009.

#### Liabilities

Current liabilities at June 30, 2009, are primarily composed of accrued payroll and related benefits and deductions and the current portion of bonds payable. Also included are accounts payable, debt interest payable, and other miscellaneous liabilities. Non-current liabilities are predominately bonds payable. Also included are compensated absences, termination and postemployment benefits, an unamortized bond premium, and miscellaneous other long-term liabilities. Total liabilities increased \$37.7 million (27.4 percent) in 2008 compared to an increase of \$2.4 million (1.8 percent) in 2008 and a decrease of \$1.3 million (.9 percent) in 2007. Activities that influenced this change include the following:

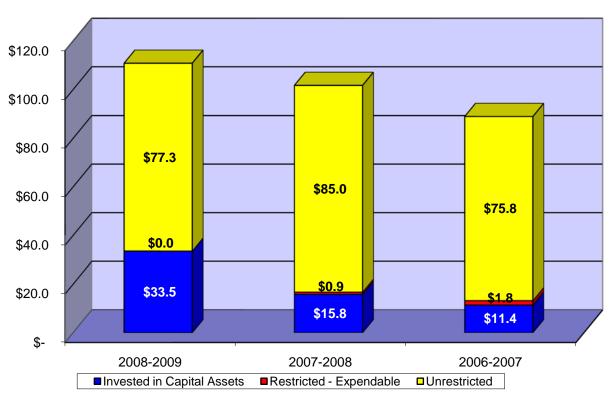
- Accrued payroll, related benefits and deductions increased \$524,024 in 2009 compared to a \$281,000 decrease in 2008 and a \$402,000 decrease in 2007.
  - o Recognition of voluntary termination benefits decreased \$56,628 for 2009.
  - o Benefit withholdings increased \$290,344 for the 2009 fiscal year.
  - Fiscal year-end withholding liabilities increased \$64,320 and wages payable increased \$336,924.
  - o In 2008, excess collections, which had accumulated over a three-year period, were removed from the benefits liability account to establish a holding fund of \$1.0 million to cover claims exceeding medical premiums collected during the year. This one-time change created a \$115,501 change for that fiscal period.
  - Minor changes in compensated absences and in miscellaneous deductions explain the remaining 2009 changes.
- The 2009 net change to notes and bonds payable equals a \$36.2 million increase.
  - Notes payable decreased \$6.5 million as interim financing for multiple projects -- architectural and engineering fees for a future Business and Engineering Center; completion of the lower level of the Education Center; and expansion of the physical plant facility -- were paid with funds from the February 2009 Series J bond issue of \$50.2 million.
  - Bonds payable increased \$42.7 million with the addition of the Series J issue. See Note 5 in *Notes to Financial Statements* for more information on notes and bonds payable.
  - o Paying down the existing debt decreased bonds payable by \$7.5 million.

#### **Net Assets**

Net assets at June 30, 2009, are \$9.2 million greater than on June 30, 2008. Capital assets, net of related debt, increased \$17.7 million; restricted expendable assets decreased \$821,610; and unrestricted assets decreased \$7.7 million. Unrestricted assets equal \$77.3 million and comprise 70.0 percent of total net assets. Of the total unrestricted amount, \$72.4 million have been internally designated as follows:

- \$25.8 million reserve for equipment and facilities maintenance and replacement
- \$14.4 million reserve for University benefits
- \$14.6 million reserve for auxiliary systems
- \$4.7 million reserve for working capital and outstanding encumbrances
- \$6.8 million reserve for academic operations and initiatives
- \$2.8 million reserve for insurance and equipment
- \$3.3 million reserve for medical premiums

#### **ANALYSIS OF NET ASSETS (in millions)**



#### Statement of Revenues, Expenses, and Changes in Net Assets

The Statement of Revenues, Expenses, and Changes in Net Assets presents the revenues earned and the expenses incurred during the fiscal year. This statement tells the reader to what extent the results of operations, non-operating revenues, and capital funding have had on the net assets of the University.

Activities are reported as either operating or non-operating. Student fees and revenues from auxiliary enterprises are the major sources of operating income. Operating income is reduced by discounts and allowances for scholarships, room, and board. Discounts and allowances are institutional resources provided to students as financial aid up to and equal the amounts owed by the students to the institution.

An important point to recognize on this financial statement is that state appropriations and non-exchange governmental and corporate grants are required to be classified as non-operating revenues. This creates large operating deficits for public universities which rely heavily on state funding and governmental grants to meet their missions and goals. A truer measure of fiscal year net income is the amount shown on the statement as "Income/(expenses) before other revenues, expenses, gains, or losses".

| Statement of Revenue, Expenses, and Changes in Net Assets |           |           |           |  |  |
|---|-----------|-----------|-----------|--|--|
| Year ended June 30 (in thousands)                         | 2009      | 2008      | 2007      |  |  |
| Total operating revenues                                  | \$64,811  | \$58,498  | \$57,140  |  |  |
| Total operating expenses                                  | (120,779) | (109,392) | (106,858) |  |  |
| Operating losses  | (55,968)  | (50,894)  | (49,719)  |  |  |
| Net non-operating revenues/(expenses)                     | 65,102    | 62,697    | 55,021    |  |  |
| Income/(expenses) before other revenues,                  |           |           |           |  |  |
| expenses, gains, or losses                                | 9,134     | 11,803    | 5,302     |  |  |
| Capital gifts, grants, and appropriations                 | 30        | 801       | 805       |  |  |
| Increase (decrease) in net assets                         | \$9,164   | \$12,604  | \$6,107   |  |  |

#### Revenues

Operating revenues increased \$6.3 million (10.8 percent) in 2009 compared to 2.4 percent increases over the last two fiscal years - \$1.4 million in 2008 and \$1.3 million in 2007. The increases are explained by the following significant fiscal year activities:

- Net student fee revenue increased from \$35.3 million in 2008 to \$39.3 million in 2009. This change is due primarily to a fee increase of 6.0 percent in 2009 and an enrollment increase of 1.9 percent.
- Auxiliary income increased from \$20.8 million in 2008 to \$23.2 million in 2009. The bookstore experienced a \$1.5 million operating increase; housing rental realized a \$397,000 increase; and other auxiliary operations increased \$503,000.

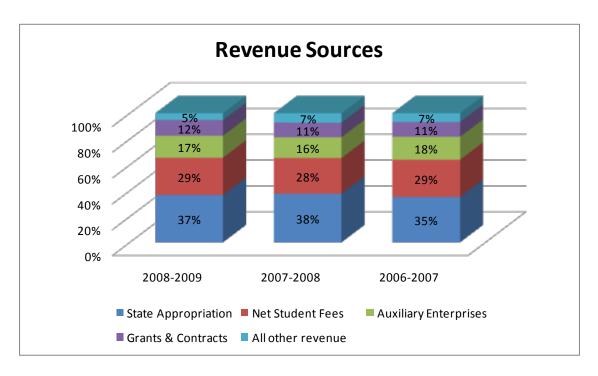
Non-operating revenues experienced a net increase of 3.4 percent for the fiscal year ended June 30, 2009, compared to a 12.9 percent increase in 2008.

- State appropriations increased 3.3 percent, from \$48.3 million in 2008 to \$49.9 million in 2009. General operating support from the State of Indiana generated this change as it was increased \$1.6 million.
- Gift revenues increased 9.6 percent and 19.2 percent for 2009 and 2008 respectively. Of the \$2.7 million gifts received in 2009, 96.0 percent came from the USI Foundation for scholarships, educational grants, academic enhancements, athletics, and other University support.

• Federal grants and contracts increased more than \$1.2 million (16.1 percent) compared to an increase of \$786,000 (11.7 percent) in 2008. Federal student financial assistance accounted for over \$915,000 of the current year increase.

Other revenues include capital gifts from the USI Foundation. Capital gifts of more than \$800,000 in 2008 and \$30,000 in 2009 were received for purchase of classroom equipment, major renovation, and new construction projects. More than \$24,000 of the \$30,000 in 2009 gifts is restricted to the renovation and landscaping of the Schnee-Ribeyre-Elliott house in New Harmony, Indiana.

Total revenues (operating, non-operating, and other) increased \$7.9 million in fiscal year 2009 compared to \$9.2 million increase 2008. The graph below shows the composition of the University's revenue for fiscal years 2007 - 2009:



#### **Expenses**

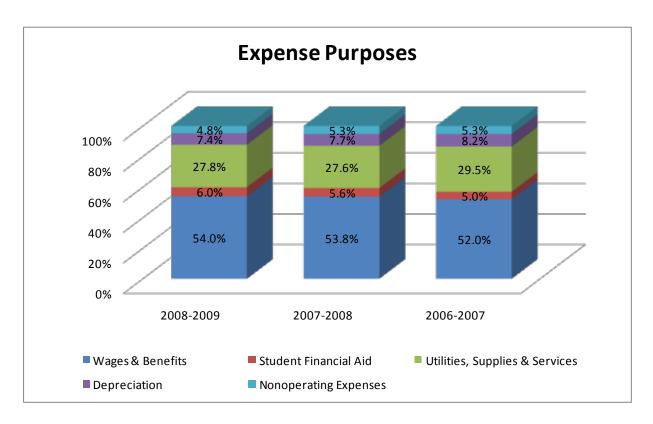
Operating expenses increased \$11.4 million (10.4 percent) this fiscal year compared to a \$2.5 million (2.4 percent) increase in 2008. Except as noted otherwise, the increase in operating expenses is generally a result of rising costs and an increase in campus plant facilities. Changes in expense categories were as follows:

• Compensation (salaries, wages, and benefits) comprises 56.7 percent of total operating expenses and increased 10.3 percent over 2008. Salaries and wages increased \$3.9 million and benefit expense increased \$2.4 million. Instructional salary expenses increased by more than \$1.3 million and administrative salaries increased by \$1.2 million. Medical insurance costs accounted for \$1.2 million of the benefit increase, retirement plan costs increased by \$400,000 and other post-retirement benefit costs increased by more than \$400,000.

- Student financial aid increased by \$1.1 million for a 17.5 percent increase. Federal Pell grants were responsible for \$918,000 of the increase.
- Utilities increased \$780,000 (17.6 percent) compared to the prior year's increase of \$500,000 (14.0 percent). Electricity costs rose by \$447,000 and gas costs increased by \$326,000.
- Supplies and other services expense increased in 2009 by \$2.6 million, or 9.4 percent. Bookstore purchases accounted for nearly \$1.3 million of the increase and capital outlay accounted for approximately \$900,000 of the increase.
- Depreciation increased \$527,000, or 5.9 percent, in fiscal year 2009 compared to a decrease of \$400,000, or 4.5 percent, in fiscal year 2008.

Non-operating expenses consist of interest on capital asset-related debt and other costs associated with issuing bonds and refinancing debt. These expenditures decreased \$48,000 this year compared to a \$206,000 decrease in 2008. The change in fiscal year 2009 results from less interest on capital debt expense having been incurred and yields a total decrease when netted against bond issuance costs related to the issuance of Series J bonds . See Note 6 of the *Notes to Financial Statements* for more information.

Total expenses (operating and non-operating) increased \$11.3 million in fiscal year 2009 compared to a \$2.7 million increase in 2008 and a \$2.8 million increase in 2007. The composition of total expenses for all three years is depicted by major categories in the graph below:



#### **Change in Net Assets**

The difference between annual revenues and expenses causes an increase or decrease to net assets. For fiscal year ending June 30, 2009, net assets increased \$9.2 million compared to a \$12.6 million increase for fiscal year ending June 30, 2008. Total revenues increased at a greater rate than total expenses during fiscal year 2009.

#### **Statement of Cash Flows**

The Statement of Cash Flows provides additional information about the financial health of the University by helping the user assess the ability to generate future cash flows, the ability to meet obligations as they come due, and the need for external financing.

This statement identifies the sources and uses of cash and equivalents throughout the fiscal year and informs the user how much cash was used by or provided by the following activities: operating, noncapital financing, capital financing, and investing. The chart below shows the University's sources, uses, and changes in cash and cash equivalents for fiscal years 2007-2009:

| STATEMENT OF CASH FLOWS Year ended June 30 (in thousands) | 2009       | 2008       | 2007       |
|---|------------|------------|------------|
| Net cash (used) provided by                               |            |            |            |
| Operating activities                                      | (\$45,646) | (\$39,759) | (\$43,775) |
| Noncapital financing activities                           | 69,172     | 65,466     | 58,126     |
| Capital financing activities                              | 890        | (13,130)   | (8,671)    |
| Investing activities                                      | (26,634)   | (6,061)    | (7,624)    |
| Net increase (decrease) in cash                           | (\$ 2,218) | \$ 6,516   | (\$ 1,943) |

#### **Operating activities**

- Cash used by operating activities increased \$5.9 million over the prior fiscal year compared to a \$4.0 million decrease from 2007 to 2008.
- Student fees and auxiliary enterprises provided the largest inflow in cash for all fiscal years.
- Payments to employees (wages and benefits) and suppliers caused the largest outflow of cash for all fiscal years.

#### **Noncapital financing activities**

- Cash provided by noncapital financing activities increased \$3.7 million over the prior fiscal year compared to a \$7.3 million increase from 2007 to 2008.
- State appropriations provided the largest cash inflow in all fiscal years.

#### **Capital financing activities**

- Cash provided by capital financing activities increased \$14.0 million in 2009 compared to a \$4.5 million decrease in 2008. The 2009 increase stemmed largely from the issuance of Series J Bonds for the Business and Engineering Center.
- Proceeds from capital debt generated the largest cash inflow in all fiscal years.

• Purchases of capital assets generated the largest cash outflow in 2009 while principal and interest paid on capital debt generated the largest cash outflow in 2008 and in 2007.

#### **Investing activities**

- Cash used by investing activities increased \$20.6 million during 2009 compared to a \$1.6 million decrease in 2008. The 2009 increase stemmed largely from the transfer of cash to the bond trustee for the Series J Bonds.
- Proceeds from sales and maturities of investments increased \$11.8 million in 2009 compared to a \$16.8 million increase in 2008.
- Cash used for purchases of investments decreased \$12.7 million compared to a \$15.2 million increase in 2008.

#### **Summary of Statement of Cash Flows**

For the year ended June 30, 2009, more cash was used for operating activities, more cash was provided by noncapital financing activities, more cash was provided by capital financing activities, and more cash was used by investing activities than in the previous fiscal year. As a result of these activities, the University decreased its cash position by \$2.2 million, ending the fiscal year with a cash balance of \$19.7 million.

#### **Factors Impacting Future Periods**

The 2009 Indiana General Assembly approved \$15.0 million in bonding authority for the construction of a 350-seat Teaching Theatre on the USI campus to replace the current theatre, costume shop, and scene shop located four miles from campus. The University expects to issue bonds on the project within the next 18 months but some planning and design work is already underway. The project must be reviewed by the Commission for Higher Education and the State Budget Agency before funds are released for construction.

Current year revenue projections for the State of Indiana are not trending in a positive direction. Although there are no budget cost reduction measures that have been enacted for the following fiscal year, concerns do exist for that potential. During the 2008-2009 fiscal year budget reductions of 1.0 percent or \$403,875 of the operating budget were implemented by the State of Indiana and no repair and rehabilitation dollars were released.

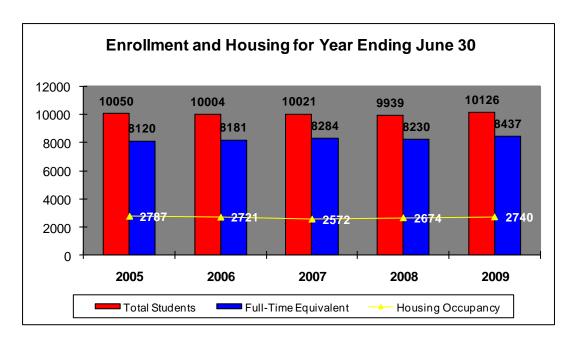
The University may receive \$4.4 million in the 2009-2010 fiscal year through the State Fiscal Stabilization Act as a result of the American Recovery and Reinvestment Act (ARRA) of 2009. Of the \$4.4 million, \$1.4 million is to be used solely for repair and rehabilitation projects. The remaining \$3.0 million is to be used at the discretion of the University, but currently is planned to be used predominantly for one-time capital improvement or quality of life type projects on campus. The University also may receive ARRA funding for the Federal College Work Study program of approximately \$48,000.

As a result of recent economic conditions, the corpus of the USI Foundation has declined significantly. The University has chosen to use various fund balances and reserves to replace drawing down scholarships and faculty development support from the USI Foundation for approximately two years. The decision will allow the USI Foundation principal to recover more

quickly and is believed to be in the best interest of the University for the long term. The amount could be approximately \$1.0 million annually.

The University is embarking on the completion of its first formal strategic planning process during the next fiscal year under the leadership of the newly appointed and third President of the University, Dr. Linda L.M. Bennett.

The University of Southern Indiana is maturing: its rate of growth has stabilized and it is continuing to develop into a residential campus. Total enrollment for academic years ending 2005 through 2009 reflects a modest increase of 0.8 percent; full-time equivalents for the same period increased 1.4 percent. Full-time students represent 83.3 percent of the total student population. Housing occupancy has stabilized with an occupancy rate averaging in excess of 90 percent over the past five-year period. The following graph illustrates enrollment and housing occupancy for the five-year period, 2005 to 2009.



## Statement of Net Assets June 30, 2009 and 2008

|   | 2009                                | 2008           |
|---|-------------------------------------|----------------|
| ASSETS  |                                     |                |
| Current Assets  |                                     |                |
| Cash and cash equivalents (Note 2)  | \$ 19,721,120                       | \$ 21,938,868  |
| Short-term investments (Note 2)   | 29,269,725                          | 36,785,069     |
| Accounts receivable (Note 3)  | 5,978,412                           | 6,758,191      |
| Due from the State of Indiana   | , ,                                 | 806,015        |
| Inventories   | 2,143,690                           | 1,574,263      |
| Deposit with bond trustee   | 43,810,686                          | 50,233         |
| Other current assets  | 1,617,859                           | 1,437,832      |
| Total current assets  | \$ 102,541,492                      | \$ 69,350,471  |
| Noncurrent Assets   |                                     |                |
| Long-term investments (Note 2)  | \$ 28,988,552                       | \$ 35,634,699  |
| Capital assets, net (Notes 14 & 15)   | 153,764,210                         | 133,349,021    |
| Other noncurrent assets   | 610,103                             | 703,247        |
| Total noncurrent assets   | \$ 183,362,865                      | \$ 169,686,967 |
| Total Assets  | \$ 285,904,357                      | \$ 239,037,438 |
| LIABILITIES   |                                     |                |
| Current Liabilities   |                                     |                |
| Accounts payable and accrued liabilities  | \$ 1,612,000                        | \$ 1,722,736   |
| Accounts payable and accided liabilities  Accrued payroll, benefits, and deductions | 5,518,223                           | 4,994,199      |
| Notes and bonds payable (Notes 4 & 6)   | 9,476,710                           | 7,453,201      |
| Debt interest payable   | 2,344,439                           | 1,745,725      |
| Other current liabilities   | 2,311,030                           | 1,685,750      |
| Total current liabilities   | \$ 21,262,402                       | \$ 17,601,611  |
| Noncurrent Liabilities  | Ψ 21,202,402                        | Ψ 17,001,011   |
| Notes and bonds payable (Notes 4 & 6)   | \$ 149,425,826                      | \$ 115,192,536 |
| Unamortized bond premium  | 1,378,194                           | 1,476,636      |
| Compensated absences and termination  | 1,370,194                           | 1,470,030      |
| benefits (Notes 7 & 8)  | 2,634,881                           | 2,507,060      |
| Other noncurrent liabilities  | 424,943                             | 645,539        |
| Total noncurrent liabilities  | \$ 153,863,844                      | \$ 119,821,771 |
|   |                                     |                |
| Total Liabilities   | \$ 175,126,246                      | \$ 137,423,382 |
| NET ASSETS  |                                     |                |
| Invested in capital assets, net of related debt                                     | \$ 33,491,993                       | \$ 15,791,451  |
| Restricted  | , ,                                 | , , ,          |
| Expendable  |                                     |                |
| Scholarship, research, and other  | 28,548                              | 44,143         |
| Repairs and rehabilitation  | •                                   | 806,015        |
| Unrestricted  | 77,257,570                          | 84,972,447     |
| Total Net Assets  | \$ 110,778,111                      | \$ 101,614,056 |
| 101411101/10010   | Ψ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Ψ 101,014,000  |

## Statement of Revenue, Expenses, and Change in Net Assets Years ended June 30, 2009 and 2008

|   | 2009                        | 2008                    |
|---|-----------------------------|-------------------------|
| REVENUES  |                             |                         |
| Operating Revenues  | <b>0</b> 54 405 400         | Φ 45 055 000            |
| Student fees  | \$ 51,105,130               | \$ 45,955,969           |
| Scholarship discounts & allowances Grants and contracts       | (11,784,023)<br>771,145     | (10,660,471)<br>460,780 |
| Auxiliary enterprises   | 23,778,135                  | 21,404,732              |
| Room & board discounts & allowances                           | (611,519)                   | (582,834)               |
| Other operating revenues                                      | 1,552,428                   | 1,920,022               |
| Total operating revenues                                      | \$ 64,811,296               | \$ 58,498,198           |
| EVDENOEO  |                             |                         |
| EXPENSES  |                             |                         |
| Operating Expenses  |                             |                         |
| Compensation:   | ¢ 50 664 000                | ¢ 40 704 000            |
| Salaries & Wages  | \$ 50,664,908<br>45,740,876 | \$ 46,721,890           |
| Benefits (Notes 9, 10, & 11)                                  | 15,710,876                  | 13,271,690              |
| Other postemployment benefits (Note 12) Student financial aid | 2,145,542                   | 2,146,904               |
| Utilities   | 7,584,910                   | 6,456,944               |
| Supplies and other services                                   | 5,237,354<br>30,028,292     | 4,453,618               |
| Depreciation  | 9,408,046                   | 27,460,313<br>8,880,681 |
| Total operating expenses                                      | \$ 120,779,928              | \$ 109,392,040          |
| Total operating expenses                                      | ψ 120,779,920               | \$ 109,392,040          |
| Operating loss  | \$ (55,968,632)             | \$ (50,893,842)         |
| NON-OPERATING REVENUES (EXPENSES)                             |                             |                         |
| State appropriations  | \$ 49,855,918               | \$ 48,286,186           |
| Gifts   | 2,702,529                   | 2,466,707               |
| Federal grants and contracts                                  | 8,745,313                   | 7,532,168               |
| State and local grants and contracts                          | 6,832,764                   | 6,241,454               |
| Nongovernmental grants and contracts                          | 162,742                     | 158,343                 |
| Investment income (net of investment expense of               |                             |                         |
| \$51,399 and \$26,031 for 2009 and 2008)                      | 2,880,893                   | 4,137,647               |
| Interest on capital asset-related debt                        | (5,277,305)                 | (5,979,143)             |
| Bond issuance costs   | (755,264)                   | (59,513)                |
| Other non-operating expenses                                  | (45,278)                    | (86,882)                |
| Net non-operating revenues                                    | \$ 65,102,312               | \$ 62,696,967           |
| Income before other revenues,                                 |                             |                         |
| expenses, gains, or losses                                    | \$ 9,133,680                | \$ 11,803,125           |
| Capital grants and gifts                                      | 30,375                      | 801,054                 |
| Total other revenues  | 30,375                      | 801,054                 |
| Increases in net assets                                       | \$ 9,164,055                | \$ 12,604,179           |
| NET ASSETS  |                             |                         |
| Net assets – beginning of year                                | \$ 101,614,056              | \$ 89,009,877           |
| Net assets – end of year                                      | \$ 110,778,111              | \$ 101,614,056          |
|   | Ψ,                          | Ψ . υ . , υ ι ¬, υ υ υ  |

### Statement of Cash Flows Years Ended June 30, 2009 and 2008

|   | 2009                         | 2008                            |
|---|------------------------------|---------------------------------|
| Cash Flows from Operating Activities  |                              |                                 |
| Tuition and fees  | \$ 39,495,406                | \$ 35,088,535                   |
| Grants and contracts  | 987,242                      | 710,800                         |
| Payments to suppliers   | (30,239,797)                 | (26,885,477)                    |
| Payments for utilities  | (5,237,354)                  | (4,453,618)                     |
| Payments to employees   | (50,327,985)                 | (46,536,324)                    |
| Payments for benefits   | (17,797,813)                 | (15,660,306)                    |
| Payments for scholarships   | (7,584,910)                  | (6,456,944)                     |
| Loans issued to students  | (344,530)                    | (227,678)                       |
| Collection of loans to students   | 370,506                      | 254,343                         |
| Auxiliary enterprises receipts  | 23,554,445                   | 20,332,377                      |
| Sales and services of educational depts.  | 142,141                      | 134,460                         |
| Other receipts (payments)   | 1,337,071                    | 3,940,457                       |
| Net cash used by operating activities   | \$ (45,645,578)              | \$ (39,759,375)                 |
|   |                              |                                 |
| Cash Flows from Noncapital Financing Activities   |                              |                                 |
| State appropriations  | \$ 50,661,933                | \$ 49,092,201                   |
| Gifts and grants for other than capital purposes  | 18,443,348                   | 16,398,672                      |
| Other non-operating receipts (payments)   | 66,739                       | (24,529)                        |
| Net cash provided by noncapital financing activities                                    | \$ 69,172,020                | \$ 65,466,344                   |
| On the first of the One feet Electric And Man   |                              |                                 |
| Cash Flows from Capital Financing Activities  |                              | •                               |
| Proceeds from capital debt  | \$ 50,185,000                | \$ 9,975,000                    |
| Capital grants and gifts  | 34,026                       | 854,138                         |
| Bond financing costs  | (800,542)                    | (146,396)                       |
| Purchase of capital assets  | (29,823,235)                 | (10,584,901)                    |
| Principal paid on capital debt  | (13,928,201)                 | (7,198,751)                     |
| Interest paid on capital debt and leases Proceeds from deposit with trustee             | (4,777,032)                  | (6,036,376)                     |
| Net cash provided by capital financing activities                                       | \$ 890,016                   | 7,447<br><b>\$ (13,129,839)</b> |
| Net cash provided by capital infancing activities                                       | φ 090,010                    | φ (13,129,039)                  |
| Cach Flows from Investing Activities  |                              |                                 |
| Cash Flows from Investing Activities  Proceeds from sales and maturities of investments | ¢ co 4c4 ooo                 | Ф FO COC FOO                    |
|   | \$ 62,461,233                | \$ 50,636,593                   |
| Interest on investments   | 2,740,086                    | 3,829,641                       |
| Purchase of investments Change in deposit with trustee                                  | (48,075,072)<br>(43,760,453) | (60,745,426)<br>218,249         |
| Net cash used by investing activities   | \$ (26,634,206)              | \$ (6,060,943)                  |
| Het cash used by investing activities   | φ (20,034,200)               | φ (0,000,943)                   |
| Net increase (decrease) in cash   | \$ (2,217,748)               | \$ 6,516,187                    |
| Cash – beginning of year  | 21,938,868                   | 15,422,681                      |
| Cash – end of year  | \$ 19,721,120                | \$ 21,938,868                   |
| · · · · <b>/</b> · · ·  | ,                            | , , , , , , , , , , ,           |

## Statement of Cash Flows Years Ended June 30, 2009 and 2008

|  | 2009            | 2008            |
|--|-----------------|-----------------|
| Reconciliation of net operating revenues (expenses) to net cash provided (used) by operating activities: |                 |                 |
| Operating loss   | \$ (55,968,632) | \$ (50,893,842) |
| Adjustments to reconcile net loss to net cash provided (used) by operating activities:                   |                 |                 |
| Depreciation expense   | 9,408,046       | 8,880,681       |
| Provision for uncollectible accounts   | 66,382          | 306,194         |
| Changes in assets and liabilities:   |                 |                 |
| Receivables  | 713,397         | 1,545,463       |
| Inventories  | (569,427)       | 444,500         |
| Other assets   | (200,376)       | 221,124         |
| Accounts payable   | 881,946         | (150,549)       |
| Deferred revenue   | 89,883          | (309,718)       |
| Deposits held for others   | 35,720          | (54,631)        |
| Employee and retiree benefits  | (128,494)       | 224,738         |
| Loans to students  | 25,977          | 26,665          |
| Net cash used by operating activities:   | \$ (45,645,578) | \$ (39,759,375) |
| Noncash Transactions   |                 |                 |
| Unrealized gain/(loss) on short-term investments   | \$ (1,188)      | \$ (62,619)     |
| Unrealized gain/(loss) on long-term investments  | 225,859         | (416,809)       |
| Bonds payable – LT and ST Series 2001B   |                 | 9,800,000       |
| Bonds payable – LT and ST Series 2008A   |                 | (9,800,000)     |
| Net noncash transactions   | \$ 224,671      | \$ (479,428)    |
|  |                 |                 |

#### NOTES TO FINANCIAL STATEMENTS

#### **NOTE 1 – Summary of Significant Accounting Policies**

The University of Southern Indiana was established in 1985 as described in the Indiana Code (IC 21-24-1 through IC 21-24-4-1). The University is managed by a nine-member board of trustees whose members are appointed by the governor. The board must include at least one alumnus, one resident of Vanderburgh County, and one full-time student in good standing. Each member must be a citizen of the United States and a resident of the State of Indiana. Trustees serve four-year terms with varying expiration dates with the exception of the student trustee, who serves a term of two years.

The University is a special-purpose governmental entity which has elected to report as a business-type activity using proprietary fund accounting, following standards set forth by the Governmental Accounting Standards Board (GASB). The financial reporting emphasizes the entity as a whole rather than the individual fund groups – unrestricted, designated, auxiliary, restricted, loans, agency, and plant funds – that comprise the whole.

The University also is considered a component unit of the State of Indiana. As such, the University is financially integrated with the State and depends on annual appropriations from the State to maintain quality service to students and to deliver quality programs. The University must receive authorization from the State before undertaking major capital projects. As a component unit, public higher education institutions, as a group, will be discretely presented on the Comprehensive Annual Financial Report issued annually by the State of Indiana.

The University includes the University of Southern Indiana Foundation, Inc. as a component unit as defined by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*. The Foundation is a private nonprofit organization that reports under the standards of the Financial Accounting Standards Board (FASB). As such, certain revenue recognition criteria and presentation features are different from GASB revenue recognition criteria and presentation features. No modifications have been made to the Foundation's financial information in the University's financial report for these differences.

#### **Accounting Methods and Policies**

The accompanying financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting.

- Revenues, expenses, gains, losses, assets, and liabilities resulting from exchange and exchangelike transactions are recognized when the exchange takes place.
- Restricted revenues and receivables resulting from non-exchange transactions are recognized
  when all applicable eligibility requirements are met. Resources received before eligibility
  requirements are met are recorded as deferred revenues.
- Revenue from major sources is susceptible to accrual if the amount is measurable.
- Internal service activity, referred to as chargeback income/expense, has been eliminated from the statement of activities to prevent the double-counting of expenses and the recognition of self-generated revenue.

#### **Capital Assets Accounting Policies**

The University established a capitalization threshold of \$5,000 and a useful life greater than two years. The University records depreciation for all capital assets with the exception of land and historical sites. Depreciation is calculated on a straight-line basis over the estimated useful life of the asset. The estimated useful life of each capital asset group is as follows:

- Building components (shell, roof, utilities, and internal) -- 8-50 years
- Equipment -- 5-15 years
- Land improvements -- 15 years
- Infrastructure -- 25 years
- Library materials -- 10 years

Plant assets are removed from the records at the time of disposal. See Note 15 in the *Notes to Financial Statements* for current-year activity and accumulated depreciation on the various classes of assets.

The University owns a collection of museum exhibit items located in Historic New Harmony. The collection consists of 2,800 objects that are primarily 19<sup>th</sup> century decorative arts, furniture, prints, medical equipment, and textiles. The collection consists of both donated and purchased items. Per the code of ethics for museums, Historic New Harmony does not place a monetary value on the collection. Museums are organized as public trusts that act as stewards for the public in collecting, protecting, preserving, and interpreting objects. A well-documented inventory is maintained, but the value is unknown and therefore not included in the capitalized asset value at June 30, 2009.

The University owns a permanent art collection whose primary function and aim is education in accordance with one element of the University's mission: to support the cultural awareness of its students, faculty, staff, and the citizens of southwestern Indiana. The collection consists of both donated and purchased items. Many of the donated pieces were received without appraised values. Collection pieces which have been appraised or purchased are valued at \$1,385,121. Appraised values for the remaining collection will be obtained over future periods. The currently-known value is not included in the capitalized asset value at June 30, 2009.

#### **Operating Revenues and Expenses**

Operating revenues of the University consist of student fee income, operating grants and contracts, collections of loans to students, sales and services of educational activities, and auxiliary enterprise revenues. Operating expenses include payments to suppliers for goods and services, employee wages and benefits, and payments for scholarships.

#### **Nonoperating Revenues and Expenses**

Nonoperating revenues of the University consist of state appropriations, gifts, non-exchange grants, and investment income. Nonoperating expenses include interest on capital asset related debt, bond issuance costs and annual bond management fees.

#### **Other Disclosures**

The Statement of Cash Flows is presented using the direct method, and it identifies the sources and uses of both cash and cash equivalents during the fiscal year. Cash equivalents are investment instruments, typically certificates of deposits and repurchase agreements, which have an original maturity date of 90 days or less.

Investments are recognized in the accounting records at cost on the date of purchase. For financial statement presentation, they are reported at the market value in effect on June 30 of the current fiscal year. Unrealized gain or loss is included with interest income on the Statement of Revenues, Expenses, and Changes in Net Assets.

Prepaid expenses and inventories of materials and supplies are considered expenditures when used. The inventory on hand at the end of the fiscal year is valued using a perpetual system, and cost is determined using the first-in, first-out method of inventory accounting.

Inventories of retail merchandise are considered expenditures when purchased. The value of the inventory on hand at the end of the fiscal year is based on a physical count. Cost is determined using the retail or weighted average method of accounting.

The University prepares its financial statements according to the standards set by the Governmental Accounting Standards Board (GASB). To the best of the University's knowledge, it has not adopted any Financial Accounting Standard Board (FASB) statements issued after November 30, 1989.

#### **NOTE 2 – Deposit and Investment Risk Disclosures**

It is the policy of the University of Southern Indiana to manage the investment portfolio of the University in a manner described in Section 30-4-3-3 of the Indiana Code. Authorized investments include obligations of the U.S. Treasury and U.S. government agencies, certificates of deposit, repurchase agreements, money market mutual funds, savings, and negotiable order-of-withdrawal accounts. Investments with Indiana institutions are limited to those banks, savings banks, and savings and loan institutions that provide deposit insurance for university funds under Indiana statutes by the Public Deposit Insurance Fund, in addition to the amounts insured by agencies of the United States government – Federal Deposit Insurance Corporation/Savings Association Insurance Fund (FDIC/SAIF). Investments with non-Indiana institutions must be insured by agencies of the U.S. government to the maximum statutory amount of \$250,000.

**Deposits** – At June 30, 2009, the bank balances of the University's operating demand deposit accounts were \$8,069,251, of which \$491,920 was covered by federal depository insurance. The remaining balance was insured by the Public Deposit Insurance Fund, which covers all public funds held in approved Indiana depositories. None of these funds were exposed to custodial credit risk, which is the risk that, in the event of the failure of a depository financial institution, the University will not be able to recover deposits or collateral securities that are in the possession of an outside party.

**Investments** – The University's investments at June 30, 2009, are identified in the table below:

|                                    |                   |          | <b>Investment Maturities (in Years)</b> |                  |                 |                    |
|------------------------------------|-------------------|----------|---|------------------|-----------------|--------------------|
| Investment Type                    | Market<br>Value   | Type %   | Less than<br>1 year                     | 1 – 5 years      | 6 – 10<br>years | More than 10 years |
| Money market accounts              | \$10,947,960      | 14%      | \$10,947,960                            |                  |                 |                    |
| Repurchase agreements              | 7,016,975         | 9%       | 7,016,975                               |                  |                 |                    |
| Certificates of deposit            | 33,729,601        | 43%      | 27,828,860                              | 5,900,741        |                 |                    |
| U S Treasury & agency securities * | 26,284,861        | 34%      | 3,197,050                               | 14,290,869       | 8,054,996       | 741,946            |
| Totals                             | \$77,979,397      | 100%     | \$48,990,845                            | \$20,191,610     | \$8,054,996     | \$741,946          |
| <b>Maturity %</b>                  | 100%              |          | 63%                                     | 26%              | 10%             | 1%                 |
| * U.S. Treasury and agency secu    | rities carry an A | A rating | from both Mood                          | v's and Standard | and Poor's      |                    |

Investment custodial credit risk – This is the risk that, in the event of the failure of the counterparty, the University will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. Of the \$78 million invested, \$26.3 million in U.S. government securities are held in the name of the nominee bank and insured by policies of the financial institution or guarantees of the U.S. government. There are \$7 million in repurchase agreements registered in the University's name and backed by the implicit guarantee of the U.S. government. All cash in the money market accounts and the certificates of deposit are insured by FDIC/SAIF, the Public Deposit Insurance Fund, or collateral as required by federal regulations.

Interest rate risk – This is the risk that changes in interest rates will adversely affect the fair value of an investment. The University's investment policy does not address exposure to fair value losses arising from changes in interest rates, but the investment objective is to obtain the highest revenue while maintaining safety and insuring adequate liquidity for institutional needs. To that end, management maintained a larger percentage (63 percent) of investments in cash equivalents and short-term investments to be in a position to take advantage of the best rates in a timely fashion as well as sustaining adequate cash flow for operating needs.

**Credit risk** – This is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Of the total U.S. government securities listed in the table above, \$25.3 million are invested in government-sponsored enterprises that are neither guaranteed or insured by the full faith and credit of the U.S. Treasury, and, therefore have more credit risk than any direct obligation of the U.S. Treasury.

Concentration of credit risk – This is the risk of loss attributed to the magnitude of the University's investment in a single issuer. The University's policy limits the investments in any one Indiana institution to 25 percent of the total portfolio of cash, certificate of deposits, and repurchase agreements as valued at the end of the preceding month. Operating funds which are invested in overnight repurchase agreements as part of the cash management program are excluded from the 25 percent limit. At June 30, 2009, the University was in compliance with that policy. The University has more than 5 percent of investments with one institution but mitigates this risk with FDIC and Indiana Public Depository insurance protection.

**Foreign currency risk** – This is the risk that changes in exchange rates will adversely affect the fair value of an investment or a deposit. The University does not have any global investments and, therefore, is not exposed to foreign currency risk.

#### **NOTE 3 – Accounts Receivable**

Accounts receivable are recorded net of allowance for uncollectible student fees of \$516,265 and auxiliary services fees of \$262,037. Prior-year allowances were \$462,460 for student fee receivables and \$249,461 for auxiliary services receivables. The accounts receivable balance for the 2008-2009 fiscal year includes \$3,759,767 in net student receivables and \$2,218,646 in external receivables.

#### **NOTE 4 – Debt Related to Capital Assets**

**Bonds Payable** – Outstanding bonds payable at June 30, 2009, total \$158,902,536 and are identified in the following schedule and in Note 5.

|  |               |                  |                         |                  |                             | June 30, 2009            |                         |                      |
|--|---------------|------------------|-------------------------|------------------|-----------------------------|--------------------------|-------------------------|----------------------|
| SCHEDULE OF BONDS AND<br>NOTES PAYABLE                                 | Issue<br>Date | Interest<br>Rate | Current<br>Year<br>Rate | Maturity<br>Date | Original<br>Issue<br>Amount | Principal<br>Outstanding | Interest<br>Outstanding | Total<br>Outstanding |
| Student Fee Bonds  |               |                  |                         |                  |                             | · ·                      |                         |                      |
| Series D, Health Professions Center                                    | 1993          | 2.25%<br>to 5.8% | 5.60%                   | 2015             | \$24,678,101                | \$1,998,664              | \$3,846,336             | \$5,845,00           |
| Series F, Liberal Arts Center  | 1998          | 3.55%<br>to 4.7% | 4.70%                   | 2013             | 15,280,000                  | 5,000,000                | 613,802                 | 5,613,80             |
| Series G, Recreation & Fitness<br>Center                               | 1999          | 0% to<br>10%*    | 1.99%                   | 2019             | 4,700,000                   | 3,500,000                | 186,150                 | 3,686,15             |
| Series H, Science & Education<br>Center                                | 2001          | 3.5% to 5.0%     | 4.25%                   | 2021             | 25,260,000                  | 19,600,000               | 7,192,289               | 26,792,28            |
| Series I, Library Construction   | 2004          | 2.0% to 5.375%   | 3.75%                   | 2023             | 49,590,000                  | 39,770,000               | 15,260,663              | 55,030,66            |
| Series 2006, Recreation & Fitness<br>Center                            | 2006          | 4.67%            | 4.67%                   | 2028             | 7,250,000                   | 6,963,872                | 3,519,308               | 10,483,18            |
| Series J, Business and Engineering<br>Center<br>Auxiliary System Bonds | 2009          | 2.5.to<br>5.0%   | 2.50%                   | 2028             | 50,185,000                  | 50,185,000               | 29,968,143              | 80,153,1             |
| Series 2001A, Student Housing Facilities                               | 2001          | 4.0% to 5.0%     | 5.00%                   | 2018             | 23,775,000                  | 15,410,000               | 4,161,500               | 19,571,50            |
| Series 2003, Student Housing<br>Facilities                             | 2003          | 3.0% to<br>4.5%  | 3.00%                   | 2024             | 8,005,000                   | 6,825,000                | 2,550,540               | 9,375,54             |
| Series 2008A, Student Housing Facilities                               | 2008          | 3.97%            | 3.97%                   | 2021             | 9,800,000                   | 9,650,000                | 3,925,338               | 13,575,33            |
| Total  |               |                  |                         |                  | \$218,523,101               | \$158,902,536            | \$71,224,069            | \$230,126,6          |

\*This bond is a variable interest bond with weekly rates. The rate listed above is the average rate paid during the fiscal year.

The University of Southern Indiana Student Fee Bonds Series D of 1993, Series F of 1998, Series G of 1999, Series H of 2001, Series I of 2004, and Series J of 2009 are secured by a pledge of and first lien on student fees. Student Fee Bonds Series 2006 are secured by a pledge of and junior lien on student fees.

The University of Southern Indiana Auxiliary System Revenue Bonds, Series 2001A; Auxiliary System Revenue Bonds, Series 2008A, are secured by a pledge of and parity first lien on the net income from the Auxiliary System (student housing, parking facilities, and dining services), any insurance proceeds, amounts held in the debt service funds or project funds, and investment income thereon.

Student fee bond Series G is a variable rate bond currently bearing interest at weekly rates ranging between zero and 10 percent. The rate in effect at June 30, and the rate used to calculate the future debt service requirements, was .85 percent. All the other bonds are term or serial with fixed annual rates as identified in the preceding table. Annual debt service requirements through maturity for bonds and notes payable are presented in the following chart:

**Annual Debt Service Requirements** 

|             |                |       | Total          | Total         | Total          |
|-------------|----------------|-------|----------------|---------------|----------------|
| Fiscal Year | Bonds          | Notes | Principal      | Interest      | Debt Service   |
| 2009-10     | 9,476,710      |       | 9,476,710      | 7,824,593     | 17,301,304     |
| 2010-11     | 9,021,775      |       | 9,021,775      | 7,459,906     | 16,481,681     |
| 2011-12     | 9,393,392      |       | 9,393,392      | 7,073,283     | 16,466,674     |
| 2012-13     | 9,819,160      |       | 9,819,160      | 6,638,464     | 16,457,624     |
| 2013-14     | 9,273,825      |       | 9,273,825      | 6,197,949     | 15,471,774     |
| 2014-19     | 47,119,900     |       | 47,119,900     | 22,679,214    | 69,799,114     |
| 2019-24     | 44,898,341     |       | 44,898,341     | 10,536,123    | 55,434,464     |
| 2024-29     | 19,899,433     |       | 19,899,433     | 2,814,537     | 22,713,968     |
|             |                |       |                |               |                |
|             |                |       |                |               |                |
| Total       | \$ 158,902,536 | \$0   | \$ 158,902,536 | \$ 71,224,069 | \$ 230,126,605 |

#### **NOTE 5 – Operating Leases**

For the fiscal year ended June 30, 2009, the University spent \$364,916 on operating leases which are included in supplies and other services in the Statement of Revenue, Expenses, and Changes in Net Assets of which \$81,449 was spent on leasing off campus classroom and office space, \$274,912 was spent on equipment and \$8,555 was spent on vehicle leases.

#### NOTE 6 - Series J Bond Issue

On February 11, 2009, the University of Southern Indiana issued \$50,185,000 in student fee revenue Series J bonds with an all inclusive cost interest rate of 5.13 percent. Net proceeds from the bond issues, after payment of issuance cost and utilization of the reoffering premium, are to be used to fund the construction of the Business and Engineering Center (\$29.9 million), repay interim financing previously incurred for the Business and Engineering Center (\$6.4 million), and to fund the costs associated with the conversion of the original library to additional University Center space (\$13.8 million). Level debt service payments of \$4 million are scheduled through October 2028.

#### **NOTE 7 – Compensated Absence Liability**

Vacation leave and similar compensated absences (such as sick leave) based on past service are accrued as a liability as earned. The liability is measured at the salary rate in effect at the balance sheet date, and additional amounts are accrued for all required salary-related payments due a terminating or retiring employee. The salary-related payments subject to this accrual include the University's share of Social Security and Medicare taxes, as well as the University's contributions to a defined benefit pension plan.

The total cumulative compensated absence liability reflected in the Statement of Net Assets is \$2,312,609 and \$2,110,756 for June 30, 2009 and 2008 respectively. The current year change represents \$184,176 increase in accrued vacation; \$496 increase in sick leave liability; \$14,127 increase in Social Security and Medicare taxes; and \$3,054 increase in Public Employees' Retirement Fund (PERF) contributions. During the fiscal year, \$101,823 was paid out to terminating employees. Payout for terminating employees in fiscal year 2009–2010 is expected to increase approximately 40 percent because of the number who will have reached the requisite retirement age and years of service. For that reason, \$142,715 of the total compensated absence liability is classified as a current liability and the remaining \$2,169,894 is classified as a non-current liability.

# **NOTE 8 – Termination Benefits Liability**

The Governmental Accounting Standards Board (GASB) Statement No. 47, *Accounting for Termination Benefits*, requires the University to recognize a liability and an expense for voluntary termination benefits, such as early-retirement incentives, when the offer is accepted and the amount can be estimated. Members of USI's regular full-time faculty and administrative staff who have been employed in an eligible position prior to January 1, 1999, who have 15 or more consecutive years of service, and who are age 60 or older may receive early-retirement benefits upon request. These benefits include a lump-sum retirement service pay calculated as a percent of final-year salary based on length of service, not to exceed 25 percent, and continued contribution to retirement annuity contracts through the end of the fiscal year in which the retiree reaches age 66. Salaries are assumed to increase at a rate of 3.3 percent annually for purposes of calculating this liability.

USI has 21 retirees currently receiving early-retirement benefits, six of whose benefits stop after this fiscal year, and seven more who have arranged to begin receiving benefits within the next three years. The liability for these benefits total \$689,234 at June 30, 2009. Of that amount, \$224,247 is expected to be paid out during the following fiscal year, and the remaining \$464,988 has been classified as noncurrent. This liability will change annually as more employees elect this benefit and as benefits for current retirees end.

#### **NOTE 9 – Retirement Plans**

Substantially all regular employees of the University are covered by either the *Teachers Insurance and Annuity Association-College Retirement Equities Fund Retirement Plan* (TIAA-CREF) or the *State of Indiana Public Employees' Retirement Fund* (PERF). The TIAA-CREF plan is an IRC 403(b) defined contribution plan; PERF is a defined benefit plan under IRC 401(a) and a state plan described in IC 5-10.2 and 5-10.3. The University contributed \$5,306,240 to these programs in fiscal year 2008–2009, which represents approximately 10 percent of the total University payroll and 12 percent of the benefit-eligible employees' payroll for the same period.

Faculty and Administrative Staff Eligible employees may participate in the TIAA-CREF Retirement Plan upon the completion of one year of employment. Participation may begin sooner if the employee was a participant in TIAA-CREF, or another university-sponsored retirement plan, for at least one year prior to eligible employment at USI. The University contributes 11 percent of each participating employee's base appointment salary up to \$10,800 and 15 percent of the base appointment salary above \$10,800. The University contributed \$4,476,885 to this plan for 557 participating employees for fiscal year ending June 30, 2009, and \$4,135,622 for 531 participating employees for fiscal year ending June 30, 2008. The annual payroll for this group totaled \$33,693,343 and \$31,257,284 for fiscal years ending June 30, 2009 and 2008 respectively.

TIAA-CREF issues an annual financial report that includes financial statements and required supplementary information for the plan as a whole and for its participants. That report may be obtained by writing Teachers Insurance and Annuity Association-College Retirement Equities Fund, 730 3rd Avenue, New York, NY 10017-3206, or via its web site at <a href="https://www.tiaa-cref.org">www.tiaa-cref.org</a>.

Support Staff Employees in eligible positions and who work at least half-time participate in PERF, a retirement program administered by an agency of the State of Indiana. PERF is an agent multiple-employer public employee retirement system, which provides retirement benefits to plan members and beneficiaries. Benefit provisions are established and/or amended by the State of Indiana. There are two parts to this plan: an annuity savings plan to which the University contributes 3 percent of the employee's salary, and a defined benefit agent multi-employer plan to which the University contributed 6.3 percent of the employee's salary this fiscal year. Employees are eligible to participate in this plan immediately upon employment and are fully vested in the defined benefit part of the plan after ten years

of employment. The University contributed \$818,387 for 397 employees participating in PERF during the 2008–2009 fiscal year and \$771,669 for 401 employees participating during 2007–2008.

The contribution requirements for plan members of PERF are set by the PERF Board of Trustees. Actuarial information related to the University's participation in the plan is disclosed in the tables below for three past fiscal years.

**PERF – Schedule of Funding Progress** 

(dollars in thousands)

|         | Actuarial | Actuarial        |                   |        |            | Underfunded/   |
|---------|-----------|------------------|-------------------|--------|------------|----------------|
| Fiscal  | Value of  | Accrued          | Underfunded/      |        | Actual     | (Overfunded)   |
| Year    | Plan      | Liability-       | (Overfunded)      | Funded | Covered    | Liability as % |
| Ending  | Assets    | <b>Entry Age</b> | Accrued Liability | Ratio  | Payroll    | of Payroll     |
| June 30 | (A)       | <b>(B)</b>       | (C)               | (A/B)  | <b>(D)</b> | (C/ <b>D</b> ) |
| 2006    | 6,669     | 6,794            | 125               | 98.2%  | 7,843      | 1.6%           |
| 2007    | 7,306     | 7,185            | (121)             | 101.7% | 7,919      | 0.0%           |
| 2008    | 7,678     | 7,816            | 138               | 98.2%  | 8,298      | 1.8%           |

**PERF** – Development of Net Pension Obligation

|  | 2006        | 2007        | 2008           |
|--|-------------|-------------|----------------|
| Annual Required contribution (ARC) *       | \$346,217   | \$434,300   | \$435,911      |
| Interest on Net Pension Obligation @ 7.25% | (36,418)    | (36,140)    | (34,401)       |
| Adjustments to ARC **                      | (41,501)    | (41,184)    | (39,203)       |
| Annual Pension Cost (APC)                  | 268,298     | 356,976     | 362,307        |
| Contributions made by USI ***              | 347,463     | 415,360     | <u>496,772</u> |
| Decrease in Net Pension Obligation         | (79,165)    | (58,384)    | (134,465)      |
| Net Pension Obligation, Beginning of Year  | (584,233)   | (663,398)   | (721,782)      |
| Net Pension Obligation, End of Year        | (\$663,398) | (\$721,782) | (\$856,247)    |

<sup>\*</sup> Determined to be equal to the same percent of salary as the entire State of Indiana

The required contribution was determined as part of the actuarial valuation as of July 1, 2008, using the Entry Age Normal Cost Method. The actuarial assumptions included: (a) 7.25 percent investment rate of return (net of administrative services), (b) projected salary increases of 4 percent per year, and (c) 1.5 percent per year cost-of-living adjustments. Current-year information concerning funding and obligation was not available at the time of this report.

PERF issues a publicly available financial report that includes financial statements and required supplementary information for the plan as a whole and for its participants. That report may be obtained by writing the Public Employees' Retirement Fund, Harrison Building, Suite 800, 143 West Market Street, Indianapolis, IN 46204, or by calling 317/232-4162.

#### **NOTE 10 – Risk Management**

The University has three health care plans for full-time benefit-eligible employees and three plans for retirees. One plan for employees and retirees is fully insured. Two plans for employees and two for retirees are funded under a cost-plus arrangement whereby the University is billed for actual claims paid by the insurer on behalf of the covered participants plus an administrative fee. The majority of employees and retirees, 85 percent and 90 percent respectively, participate in the fully-funded cost-plus plan. For fiscal year ended on June 30, 2009, the University's contribution to these health care plans totaled \$5,882,858 for 874 employees and \$809,654 for 140 retirees. For the same period, employees and retirees made contributions totaling \$1,787,264 and \$250,860 respectively.

<sup>\*\*</sup> Net Pension Obligation at beginning of year divided by amortization factor of 12.1037

<sup>\*\*\*</sup> Percentage of APC contributed: 2006 at 129.50%; 2007 at 116.4%; and 2008 at 137.1%

The University assumes the risk for medical claims exceeding the maximum expected cost but has mitigated the additional risk by purchasing specific and aggregate stop loss coverage at 125 percent of the expected claims liability. The University also has established a reserve to cover any unpaid liability beyond 125 percent. The liability for medical claims incurred but not reported at June 30, 2009, is based on an average monthly claim multiplied by the plan provider's average turnaround time from when claims are incurred to when claims are submitted to USI for payment. Changes in the balance of claims liabilities during the 2009 fiscal year are as follows:

| Beginning liability, June 30, 2008 | \$1,500, 153 |
|------------------------------------|--------------|
| Claims incurred                    | 5,589,112    |
| Claims paid                        | (5,653,754)  |
| Ending liability, June 30, 2009    | \$1,435,511  |

#### **NOTE 11 – VEBA Trust**

The University established a Voluntary Employees' Benefit Association (VEBA) trust for the purpose of providing medical, dental, and life insurance benefits to employees who retire after attaining age 60 with at least ten years of service and to those retiring under the Rule of 85. The trust is funded from three sources: University contributions and reserves designated by the Board of Trustees for this purpose, employee payroll deductions for post-retirement benefits, and retiree contributions for medical insurance premiums. Funds will accumulate in the trust for several years before any disbursements are made. The University does not anticipate that the trust will pay for all post-retirement benefits, but rather be used to reduce the increasing burden of such expenses on the current operating funds. A summary of the activity in the trust for the year ending June 30, 2009, is as follows:

| VEBA TRUST                                    | MARKET      |
|---|-------------|
| Fund balance at July 1, 2008                  | \$8,103,990 |
| Transfer from University reserves             | 937,500     |
| Employee/employer contributions               | 158,722     |
| Retiree/employer contributions                | 23,104      |
| Reinvested net earnings                       | 233,174     |
| Net gain/(loss) on sales of trust investments | (714,708)   |
| Less: Management fees and taxes               | (25,938)    |
| Net change in market value                    | (693,647)   |
| Fund balance at June 30, 2009                 | \$8,022,197 |

Funds that are placed into the trust cannot revert to the University under any circumstances; therefore, the financial statements of the University do not include the value of these assets.

# **NOTE 12 – Other Postemployment Benefits (OPEB)**

Plan Description. The USI Voluntary Employees' Benefit Association (VEBA) Trust is a single-employer defined benefit healthcare plan administered by the Old National Trust Company. The VEBA Trust was established for the purpose of providing medical and dental benefits to eligible retirees and their spouses. The USI Board of Trustees has the authority to establish or amend the benefit provisions of the plan. Old National Trust Co. does not provide a stand-alone financial report of the USI VEBA Trust, but the plan assets and financial activity are included as part of its publicly-available audited financial report. That report may be obtained by writing to Old National Bancorp, One Main Street, PO Box 718, Evansville, IN 47705, or by calling (800) 731-2265.

Funding Policy. The contribution requirements are established and may be amended by the USI Board of Trustees. The required contribution is based on projected pay-as-you-go financing requirements, with an additional amount to prefund benefits as determined annually by the governing board. For the fiscal year ended June 30, 2009, USI contributed \$1,943,575 to the plan, including \$1,043,575 for current premiums (approximately 80 percent of total premiums), and \$900,000 to prefund benefits. Plan members receiving benefits contributed \$261,576, or approximately 20 percent of the total premiums, through their required contributions for medical insurance coverage.

Annual OPEB Cost and Net OPEB Obligation. The University's annual other postemployment benefit (OPEB) cost (expense) is calculated based on the annual required contribution (ARC) of the employer, an amount actuarially determined in accordance with the parameters of GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed 30 years. The following table shows the components of the USI VEBA Trust's annual OPEB cost for the 2008 and 2009 fiscal years, the amount actually contributed to the plan, and changes in the net OPEB obligation to the plan:

|  | 2008        | 2009        |
|--|-------------|-------------|
| Annual required contribution               | \$2,146,904 | \$2,146,904 |
| Interest on net OPEB obligation            | 0           | 17,942      |
| Adjustment to annual required contribution | 0           | (19,304)    |
| Annual OPEB cost                           | 2,146,904   | 2,145,542   |
| Contributions made                         | (1,890,588) | (1,943,575) |
| Increase (decrease) in net OPEB obligation | 256,316     | 201,967     |
| Net OPEB obligation, beginning of year     | 0           | 256,316     |
| Net OPEB obligation, end of year           | \$256,316   | \$458,283   |

Because the requirements of GASB 45 were implemented in the 2008 fiscal year, the beginning of year net OPEB obligation for that fiscal year was set to zero, and the measurements and recognition requirements are being applied prospectively.

The USI VEBA's annual OPEB cost, the percentage of the annual OPEB cost contributed to the plan, and the net OPEB obligation for the 2008 and 2009 fiscal years are as follows:

|           |              | Percentage  |            |
|-----------|--------------|-------------|------------|
|           | Annual       | of Annual   | Net        |
| Year      | OPEB         | OPEB Cost   | OPEB       |
| Ending    | Cost         | Contributed | Obligation |
|           |              |             |            |
| 6-30-2008 | \$ 2,146,904 | 88.3%       | \$256,316  |
| 6-30-2009 | \$2,145,542  | 90.6%       | \$458,283  |

Funded Status and Funding Progress. As of June 30, 2009, the plan was 36.7 percent funded. The actuarial accrued liability (AAL) for benefits was \$21,861,558, and the actuarial value of assets was \$8,022,197, resulting in an unfunded actuarial accrued liability (UAAL) of \$13,839,361. The covered payroll (annual payroll of active employees covered by the plan) was \$44,510,381, and the ratio of the UAAL to covered payroll was 31.1 percent.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined

regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The Schedule of Funding Progress presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

| Schedule of Funding Progress for the USI VEBA Trust Retiree Healthcare Benefit Plan |             |                    |              |        |              |            |  |  |
|---|-------------|--------------------|--------------|--------|--------------|------------|--|--|
|   |             | Actuarial Accrued  |              |        |              | UAAL as a  |  |  |
| Actuarial   | Actuarial   | Liability (AAL) –  | Unfunded     |        |              | Percentage |  |  |
| Valuation   | Value of    | Projected          | AAL          | Funded | Covered      | of Covered |  |  |
| Date  | Assets      | Unit Credit Method | (UAAL)       | Ratio  | Payroll      | Payroll    |  |  |
|   | (a)         | (b)                | (b-a)        | (a/b)  | (c)          | ((b-a)/c)  |  |  |
| 6/30/2007   | \$7,257,792 | \$21,861,558       | \$14,603,766 | 33.20% | \$38,500,309 | 37.93%     |  |  |
| 6/30/2008   | \$8,103,990 | \$21,861,558       | \$13,757,568 | 37.07% | \$41,286,734 | 33.32%     |  |  |
| 6/30/2009   | \$8,022,197 | \$21,861,558       | \$13,839,361 | 36.70% | \$44,510,381 | 31.09%     |  |  |

Actuarial Methods and Assumption. Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the most recent actuarial study evaluation, which was June 30, 2007, the projected unit credit actuarial cost method was used. The actuarial assumptions included a seven percent investment rate of return (net of administrative expenses), which is a blended rate of the expected long-term investment returns on the asset classes held in the VEBA Trust, and an annual healthcare cost trend rate for each medical plan. In general, the trend rates start at eight percent initially, reducing 50 basis points each year until reaching an ultimate rate of five percent in 2013. The actuarial value of assets for the purposes of determining the annual recommended contribution is the market value of the assets. The UAAL is being amortized as a level dollar amount on an open basis over a 30 year period.

# **NOTE 13 – Functional Expenditures**

Operating expenses are reported by natural classification on the face of the Statement of Revenue, Expenses, and Changes in Net Assets. Some users of the financial statements have a need to know expenses by functional classification, either for trend analysis or for comparison to other higher education institutions. This information is presented in the table below.

| FUNCTION                               | SALARIES<br>& WAGES | BENEFITS     | SCHOLAR-<br>SHIPS | UTILITIES   | SUPPLIES & OTHER SVCS | DEPREC-<br>IATION | 2009<br>TOTAL | 2008<br>TOTAL |
|--|---------------------|--------------|-------------------|-------------|-----------------------|-------------------|---------------|---------------|
| Instruction                            | \$25,793,706        | \$8,721,442  |                   |             | \$1,987,477           |                   | \$36,502,625  | \$32,140,598  |
| Academic<br>Support                    | 5,362,331           | 1,857,665    |                   |             | 4,455,972             |                   | 11,675,968    | 10,948,287    |
| Student<br>Services                    | 4,057,080           | 1,642,746    |                   |             | 1,611,942             |                   | 7,311,768     | 7,151,659     |
| Institutional<br>Support               | 7,151,280           | 1,935,892    |                   |             | 2,628,030             |                   | 11,715,202    | 13,570,065    |
| Operation &<br>Maintenance<br>of Plant | 3,076,685           | 1,480,414    |                   | 4,264,520   | 3,660,272             | 7,044,037         | 19,525,928    | 17,043,966    |
| Student Aid                            | 146,730             | 543,961      | 7,210,718         |             | 13,213                |                   | 7,914,622     | 6,719,787     |
| Public Service                         | 1,020,557           | 320,511      |                   |             | 745,595               |                   | 2,086,663     | 1,969,984     |
| Research                               | 37,031              | 9,867        |                   |             | 116,039               |                   | 162,937       | 246,001       |
| Auxiliary<br>Enterprises               | 4,019,508           | 1,343,920    | 374,192           | 972,834     | 14,809,752            | 2,364,009         | 23,884,215    | 19,601,693    |
| TOTAL                                  | \$50,664,908        | \$17,856,418 | \$7,584,910       | \$5,237,354 | \$30,028,292          | \$9,408,046       | \$120,779,928 | \$109,392,040 |

# **NOTE 14 – Construction in Progress**

Construction in progress at year-end totals \$26.6 million (see capital assets table below). Projects soon to be completed include the Recreation and Fitness Center expansion, campus loop road phase 1b, the Valley Parking Lot expansion, and the expansion of parking lots E and M. Also under construction are a Children's Center storage building and a plant equipment storage building. The total expended to date for these projects is \$10.0 million, and the estimated additional cost to complete is \$4.1 million.

Work has begun on the Business and Engineering Center with \$12,443,469 expended by fiscal year end. The project, scheduled for completion in the summer of 2010, will cost \$31.9 million. Work has also begun on the University Center expansion and \$2,381,653 was expended by fiscal year end. Construction will continue for another year with the completed project expected to cost an additional \$16.0 million. Also under construction is an addition for the Physical Plant. The total expended to date for this project is \$1,439, 190 with an estimated cost to complete of \$3.4 million. A project to improve baseball and soccer fields in currently in progress with \$83,333 expended as of June 30 with a cost to complete of approximately \$1.1 million.

Another project which completes the balance of construction in progress involves architectural planning for a professional theatre on campus. To date, \$200,000 has been spent for project planning. The design phase will begin in fall 2009 with an estimated cost of completion expected to be \$17.0 million.

# NOTE 15 - Capital Assets, Net of Accumulated Depreciation

The table below displays the increase in total capital assets from \$232.5 million at July 1, 2008, to \$262 million on June 30, 2009. Gross capital assets, less accumulated depreciation of \$108.3 million, equal net capital assets of \$153.8 million at June 30, 2009.

| Capital Assets           | Balance<br>June 30, 2008 | Additions    | Deletions    | Balance<br>June 30, 2009 | Accumulated Depreciation | Net Capital<br>Assets |
|--------------------------|--------------------------|--------------|--------------|--------------------------|--------------------------|-----------------------|
| Land                     | \$4,047,934              | 275,434      |              | \$4,323,368              |                          | \$4,323,368           |
| Land Improvements        | 7,726,665                |              |              | 7,726,665                | 4,118,750                | 3,607,915             |
| Infrastructure           | 3,648,793                |              |              | 3,648,793                | 1,318,087                | 2,330,706             |
| Educational<br>Buildings | 126,923,809              | 6,442,496    | 104,546      | 133,261,759              | 54,107,628               | 79,154,131            |
| Auxiliary Buildings      | 59,339,347               | 8,608,849    | 6,597,521    | 61,350,675               | 30,660,721               | 30,689,954            |
| Equipment                | 12,542,403               | 1,991,269    | 630,826      | 13,902,846               | 10,046,757               | 3,856,089             |
| Library Materials        | 10,453,667               | 721,039      | 2,320        | 11,172,386               | 7,999,125                | 3,173,261             |
| Construction in Progress | 7,810,351                | 28,925,911   | 10,107,476   | 26,628,786               |                          | 26,628,786            |
| Totals                   | \$232,492,969            | \$46,964,998 | \$17,442,689 | \$262,015,278            | \$108,251,068            | \$153,764,210         |

# **NOTE 16 – Interrelated Organization**

The University of Southern Indiana/New Harmony Foundation, Inc. was formed in 1986 to assist in supporting and developing Historic New Harmony, an auxiliary enterprise of USI which operates in New Harmony, an historic town in southwestern Indiana thirty miles from campus. During fiscal year 2008-09, this foundation contributed \$127,144 to Historic New Harmony operations and capital projects. At June 30, 2009, the stated value of the USI/NH Foundation's net assets was \$448,980. These assets are not included in the financial statements of the University.

#### **NOTE 17 – Component Units**

The University of Southern Indiana Foundation is a legally separate, tax-exempt entity formed in 1969 to provide support for the University of Southern Indiana, its faculty and students, and to promote educational, scientific, charitable, and related activities and programs exclusively for the benefit of the University. The Foundation acts primarily as a fund-raising organization to supplement the resources that are available to the University in support of its programs. During the year ended June 30, 2009, the USI Foundation distributed \$2,754,877 in direct and indirect support to the University for both restricted and unrestricted purposes.

The majority of the resources that the Foundation holds and invests, and the income generated by those resources, are restricted to the activities of the University by the donors. Because these resources can only be used by or for the benefit of the University, the USI Foundation is considered a component unit of the University, and its audited financial statements are discretely presented in the University's financial statements.

The USI Foundation maintains its accounts in accordance with the principles and practices of fund accounting. Resources are classified in accordance with activities or objectives specified by donors. The Statement of Activities displays revenues, expenses, and changes in net assets as permanently restricted, temporarily restricted, and unrestricted. Complete financial statements, including explanatory notes, for the USI Foundation can be obtained from the Office of the Vice President for Business Affairs at 8600 University Blvd., Evansville, IN 47712.

# **NOTE 18 – Subsequent Events**

The University received bonding authority from the Indiana General Assembly in 2009 for \$15 million for the addition of a theater on campus as part of the expanded University Center. In preparation for this project, the University has expended \$200,000 for preliminary project planning and will fully enter the design phase in the fall of 2009. Bonds will be issued in February 2010 at the earliest but if not that timeframe it is anticipated that bonds will be issued in the next 18 months.

# 2008-2009 Student Financial Aid Programs Final Report

# **University of Southern Indiana**

# November 5, 2009

# **Executive Summary**

This is the final report of prior year student financial aid activity. It contains summary and program-specific data of all student aid programs administered by the offices of Student Financial Assistance, Veterans' Affairs, and Career Services and Placement.

Key indicators contained in the 2008-2009 report are:

# Service Profiles

- 10,754 FAFSA applications (for need-based assistance) were submitted, an increase of 324 applications (3.1 percent) compared to 2007-2008.
- Student Financial Assistance provided aid to 7,514 enrolled students, an increase of 276 students (3.8 percent) from 2007-2008.
- 19,798 awards totaling \$65,633,478 were administered by various offices of the University; up \$8,818,321 (15.5 percent).

# Trends in Funding by Source

- Federal student aid funding increased \$7,836,391 (21 percent).
- Indiana student aid funding increased \$603,596 (10.5 percent).
- University student aid funding increased \$1,325,689 (23.7 percent).
- USI Foundation student aid funding increased \$154,174 (14.2 percent).
- USI Varsity Club funding of scholarships increased \$20,750 (10.8 percent).
- Corporate and private student funding decreased \$1,122,279 (-16.4 percent).

# Distribution of Aid by Source

| <ul><li>Federal</li></ul>            | \$45,167,631 | (68.8 percent) |
|--------------------------------------|--------------|----------------|
| <ul> <li>State of Indiana</li> </ul> | \$ 6,352,843 | ( 9.8 percent) |
| • USI                                | \$ 6,920,941 | (10.5 percent) |
| <ul> <li>USI Foundation</li> </ul>   | \$ 1,243,504 | ( 1.9 percent) |
| <ul> <li>USI Varsity Club</li> </ul> | \$ 212,600   | ( .3 percent)  |
| <ul> <li>Private Sources</li> </ul>  | \$ 5,735,959 | (8.7 percent)  |

# Trends in Funding by Type

- Gift aid in the form of grants/scholarships increased \$2,402,093 (11.6 percent).
- Self-help in the form of loans increased \$6,139,240 (17.7 percent).
- Self-help in the form of on-campus employment increased \$276,988 (20.3 percent).

# Distribution of Aid by Type

| <ul> <li>Gift aid - grants and scholarships</li> </ul>            | \$23,082,253 | (35.2 percent) |
|---|--------------|----------------|
| <ul> <li>Self-help in the form of loans</li> </ul>                | \$40,910,101 | (62.3 percent) |
| <ul> <li>Self-help in the form of on-campus employment</li> </ul> | \$ 1.641.124 | ( 2.5 percent) |

# Summary of Construction Change Orders Authorized by the Vice President for Business Affairs

| 1. | RECREAT         | ION AND FITNESS CENTER EXPANSION PROJECT  |               |
|----|-----------------|---|---------------|
|    | Arc Cons        | struction Company - General Construction Contractor   |               |
|    | CO G-9          | Furnish and install shelf components below three television monitor spaces in Game Room 203   | \$2,930.00    |
|    | CO G-11         | Remove existing door to Game Room 203 and use owner's materials to replace flooring on ramp   | (\$1,690.00)  |
|    | CO G-12         | Purchase of vinyl flooring for vending area   | \$2,298.00    |
|    | <u>Peyronni</u> | n Construction Company - Mechanical Contractor  |               |
|    | CO M-3          | Replace three existing water coolers with new water coolers   | \$3,844.00    |
|    | CO M-4          | Additional work to modify plumbing rough-in for three new water coolers added with Change Order M-3   | \$1,029.00    |
|    |                 |   |               |
| 2. | BUSINESS        | S AND ENGINEERING CENTER PROJECT  |               |
|    | Alva Elec       | etrical, Inc Electrical Contractor  |               |
|    | EC-001          | Use existing 15 kv electrical cable instead of new cable and add emergency power wiring to toilet room fixtures   | (\$10,222.00) |
| 3. |                 | TY CENTER EXPANSION PROJECT   |               |
|    | Weddle E        | Bros. Building Group, LLC - General Contractor  |               |
|    | GC-010          | Void Change Order GC-003 and reinstate professional engineer review and stamp for metal stud shop drawings  | \$6,000.00    |
|    | GC-011          | Revisions to curtain wall details in tower  | (\$3,570.00)  |
|    | Deig Bro        | thers Lumber and Construction Co Mechanical Contractor  |               |
|    | MC-006          | Remove 8 inch water line in way of caisson, remove buried concrete encountered with installation of sanitary sewer, install tee and valve on 2 inch diameter gas line, and lower Area Drain No. 2 | \$8,719.23    |
|    | MC-007          | Relocate existing 8 inch diameter water line to avoid footings  | \$6,271.87    |

# Capital Electric Co. - Electrical Contractor

| EC-007 | Add occupancy sensors in three rooms and provide a dedicated relay for Fireside Lounge lighting control panel       | \$8,528.00    |
|--------|---|---------------|
| EC-008 | Add fire alarm system notification devices in upper level food service corridor serving meeting rooms               | \$2,496.00    |
| EC-009 | Make changes to 15kv electrical loop cable including using existing cable feed from Orr Center to University Center | (\$10,700.00) |

# **University of Southern Indiana Board of Trustees**

# Summary Current Construction Projects November 5, 2009

# **Projects Recently Completed**

# **Recreation and Fitness Center Renovation**

Project Cost \$ 9,120,000

Funding Sources:

Reserve\$ 1,260,000Student Services Fee125,000Student Activity Fee360,000Student Services Operations125,000Bond Issue (Repaid with Student Fees)7,250,000

**Science Center Renovation - Phase 4** 

Construction Cost \$ 989,032

Funding Source: General Repair and Rehabilitation Appropriation

**University Center Kitchen Expansion** 

Construction Cost \$ 330,557

Funding Source: University Center Reserve

O'Daniel Lane Resurfacing

Construction Cost \$ 414,559

Funding Source: Transportation System Reserve

**University Home Improvements** 

Project Cost \$ 225,000

Funding Source: Special Projects Reserve and USI Foundation

# **Projects Under Construction**

#### **Business and Engineering Center**

Project Cost \$ 31,946,069

Funding Source: Bond Issue (Repaid with Fee Replacement Appropriation)

**University Center Expansion** 

Project Cost \$ 18,400,000

**Funding Sources:** 

Bond Issue (Repaid with Student Fees) \$13,750,000
Academic Funding Series I 800,000
Academic Funding Reserves 650,000
Bookstore Reserve 1,000,000
University Center Reserve 2,200,000

| <u>Central</u> | <b>Heating</b> | and | Cooling | Plant | Ex | <u>pansion</u> |  |
|----------------|----------------|-----|---------|-------|----|----------------|--|
|                | _              |     | _       |       |    |                |  |

| Construction Cost Funding Sources: Business and Engineering Center Bond Issue General Repair and Rehabilitation Appropriation Transporation System Reserve Energy Management Reserve Special Projects Reserve  Campus Entrance and Loop Road Construction | \$        | 3,150,000<br>340,000<br>278,600<br>1,000,000<br>86,305 | \$<br>4,854,905 |
|---|-----------|--|-----------------|
| Project Cost - Phase I Funding Sources:     David L. Rice Library Bond Issue     Federal Direct Appropriation Funding FY2005     Federal Direct Appropriation Funding FY2008  | \$        | 2,000,000<br>1,475,892<br>350,000                      | \$<br>3,825,892 |
| Parking Lot Expansion  Construction Cost Funding Source: Transportation System Reserve  |           |  | \$<br>1,135,875 |
| Campus Entrance and Loop Road Landscape Improvements  |           |  |                 |
| Construction Cost Funding Source: Special Projects Reserve  |           |  | \$<br>484,900   |
| Science Center and Physical Activities Center Roof Replacemen   | <u>1t</u> |  |                 |
| Project Cost Funding Source: General Repair and Rehabilitation Appropriation  |           |  | \$<br>404,000   |
| Varsity Soccer and Baseball Field Improvements  |           |  |                 |
| Project Cost Funding Source: Special Projects Reserve   |           |  | \$<br>1,250,000 |
| Children's Learning Center Storage Building Construction  |           |  |                 |
| Project Cost Funding Source: Special Projects Reserve   |           |  | \$<br>131,765   |
| O'Daniel South Housing Office Renovation  |           |  |                 |
| Project Cost Funding Source: Student Housing Reserve  |           |  | \$<br>320,230   |
| Waste and Recycling Enclosures - Student Housing  |           |  |                 |
| Construction Cost Funding Source: Student Housing Reserve   |           |  | \$<br>294,280   |

# **Projects in Design**

# **Teaching Theatre Construction**

Funding Source: Special Projects Reserve

| Project Cost Funding Source: Bond Issue (Repaid with Student Fees) Special Projects Reserve USI Foundation | \$ 13,000,000<br>\$ 1,500,000<br>\$ 2,000,000 | \$<br>16,500,000 |
|--|---|------------------|
| Bicycle/ Walk Path Construction  |   |                  |
| Project Cost Funding Source: Transportation System Reserve   |   | \$<br>350,000    |
| <u>Practice Soccer Field Construction</u>  |   |                  |
| Project Cost Funding Source: Special Projects Reserve  |   | \$<br>750,000    |
| <b>Campus Road Repairs and Resurfacing</b>   |   |                  |
| Project Cost Funding Source: Transportation System Reserve   |   | \$<br>475,000    |
| Advanced Manufacturing Teaching Facility   |   |                  |
| Project Cost   |   | \$<br>1,000,000  |